Handyman Business Working Workbook

Work, Money & Place | Local review edition v2 | November 21, 2026

Editable blank forms come first. Completed fictional examples follow in a separate section. Make a copy of the blank master for your own business; case examples do not supply actual permissions, skill evidence or demand.

Each form is linked to the lessons that use it. Type in the blank response paragraphs, or print and write by hand. The complete course contains the full technical methods and reasoned exercise answers.

Stock scans all eight own-business slots, including opening units and rows after a gap. Confirm the number of filled rows in Stock C23. A mismatch or partial row withholds totals J34 and K34; zero is valid only when no rows are filled. Complete every required zero in a used row.

Your order C19 is only the actual fee withheld from service receipts. It cannot exceed those receipts. Record a genuine additional processor bank debit paid in C47 with its reason, date and statement reference in C48; confirm 0 when none. It is included once in management cost and linked Cash49. Unknown or unreconciled fee data blocks a successful result.

Blank working forms

F01 Starter offer and exclusions

Define what you can competently and lawfully supply

Lessons: L01. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Narrow result

Name the tasks, items, and accepted observable result.

Response _____

_____

Selected products

Record actual identities and current instructions.

Response _____

_____

Decline list

List tasks requiring different competence or scope.

Response _____

_____

Practical evidence

Record actual permitted practice and a competent observer.

Response _____

_____

First action

State the first unresolved prerequisite.

Response _____

_____

F02 Local authority property and funding

Resolve actual requirements before advertising or booking

Lessons: L02. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Work and locality

Record activity, address, and actual applicable sources.

Response _____

_____

Identity license coverage

Keep real verified evidence and dates for your business.

Response _____

_____

Property authority

Confirm owner or manager authority for the actual alterations.

Response _____

_____

Assembly and material limits

Resolve door status, coatings, access and old-material questions. Check EPA background and the Oregon OHA/CCB route before bidding on any covered work. Record URL, date, actual facts, answer and remaining action.

Response _____

_____

Startup cash decisions

Record real authority, bond premium, insurance, training, kit, transport, stock, and reserve costs and funding.

Response _____

_____

Unresolved and next action

Name the next responsible action before paid work.

Response _____

_____

F03 Demand campaign and full acquisition cost

Measure one matching campaign population

Lessons: L03. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Offer channel permission

Identify the audience and actual host permission.
Response _____

_____

Two week actions

Set days, owner time, and a stop-before-purchase decision.
Response _____

_____

Complete same cohort

Use cash, qualified inquiries, bookings, and paid customers from the same cohort.
Response _____

_____

Owner time and CAC

Count actual marketing time separately from order intake.
Response _____

_____

Profile and messages

Use the complete unsent L03 specimens and actual required advertising identity.
Response _____

_____

Economic decision

Compare acquired contribution with the organic order honestly.
Response _____

_____

F04 Item intake and status map

Separate supported work from missing or declined tasks

Lessons: L04. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Job and authorized customer

Keep only necessary actual identity, address, and authority information.
Response _____

_____

Items and observations

Record whole views, details, before-operation, and the exact question.
Response _____

_____

Current status

Mark each item for assessment, hold, or decline.
Response _____

_____

Access and assembly

Record actual people, route, door status, and materials.
Response _____

_____

Information and photo limits

List unknowns and separate documentation from promotion.
Response _____

_____

F05 Measured parts and whole pack plan

Verify the interface and account for all purchased units

Lessons: L05. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Pull fit record

Measure actual centers and inspect front condition and provided-fastener fit.
Response _____

_____

Strip model and run lengths

Record actual product and measured supported locations.
Response _____

_____

Cut and loss

Reconcile purchased, installed, lost, and remaining units.
Response _____

_____

Whole packs and costs

Use whole retail packs and consistent unit denominators.
Response _____

_____

Use value and stock left

Keep full-precision unit cost until the final displayed result.
Response _____

_____

Hold decision

Document a mismatch before buying or installing.
Response _____

_____

F06 Permitted practical rehearsal

Build real evidence before a customer job

Lessons: L06. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Permission setting and observer

Identify a suitable real sample, owner permission, and competent help.
Response _____

_____

Instructions and tools

Record the actual matching product, package, and tools.
Response _____

_____

Full demonstrated sequence

Demonstrate assessment, method, checks, cleanup, and handoff.
Response _____

_____

Failure and next action

Record the failed fit or change and the supported response.
Response _____

_____

Readiness decision

State the evidence releasing this task; other conditions still apply.
Response _____

_____

F07 Pull replacement item log

Check every actual installed item individually

Lessons: L07. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Before condition

Record item ID, hole pattern, finish, and normal function.
Response _____

_____

Parts and actual fit

Check provided fasteners, free entry, seating, and unknowns.
Response _____

_____

Method

Support the old part, contain screws, start gently, and use a hand screwdriver.
Response _____

_____

Result by item

Record normal use, visible attachment, damage, and interference by item.
Response _____

_____

Unresolved/remedy and old parts

Stop, record the next step, and agree old-parts handling.
Response _____

_____

F08 V seal location and operation log

Preserve actual door operation

Lessons: L08. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Door identity and exclusions

Record actual status, use, finish, ventilation, and access.
Response _____

_____

Maker conditions

Record product, actual instructions, dry surface, and temperature.
Response _____

_____

Measured placement and fold

Check the actual runs, corners, fold, and different supported locations.
Response _____

_____

Normal operation and owner access

Observe compression, opening, latching, and owner-controlled access.
Response _____

_____

Unresolved directions and concern

Record package directions, any fit problem, and the next step.
Response _____

_____

F09 Item acceptance and handoff

Give a truthful limited result and concern route

Lessons: L09. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Item outcomes

Mark accepted, unresolved, and declined items separately.
Response _____

_____

Owner review

Record the authorized person and ordinary-use observations.
Response _____

_____

Photos parts and cleanup

Check permission, old parts, tools, and packaging.
Response _____

_____

Care and concern route

Supply current identified-product directions and an actual support contact.
Response _____

_____

Included follow up

Record minutes actually used and the outcome; this is not an automatic cure claim.
Response _____

_____

F10 Independent whole visit estimate

Choose price only after resources and payment assumptions

Lessons: L10. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Whole owner cycle

Include every stage and used follow-up; keep unused buffer separate.
Response _____

_____

Economic resources

Separate job cash, stock use, vehicle use, equipment use, and overhead.
Response _____

_____

Price calculation

Check actual tax, fees, reserve, and target. No market-price claim.
Response _____

_____

Result and static baseline

Keep original dated accepted values static.
Response _____

_____

Cash and startup limits

Separate whole-pack and capital cash from earlier funded requirements.
Response _____

_____

Downside

Price the actual full-cycle change before agreeing new work.
Response _____

_____

F11 Complete estimate and separate scope approval

Present the complete fictional confirmation as a specimen

Lessons: L11. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Complete fictional H 026 confirmation

Use actual required identity, task, terms, and notice fields in a real business.

Response _____

_____

Contact origin

Record who initiated contact, where/how acceptance occurred, the original request, and additions.

Response _____

_____

Site alteration approval

Record the authorized person's presence for arrival/access and assessed scope approval, and for handoff and normal-operation checks.

Response _____

_____

Actual use hold

Resolve unusable teaching identity fields and actual legal duties before use.

Response _____

_____

F12 Dispatch visit changes and stopped record

Control one actual scope through the whole visit

Lessons: L12. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Pre dispatch facts

Confirm current agreement, authority, matched parts, access, and route.
Response _____

_____

Visit and item log

Record actual before, work, check, and handoff stages.
Response _____

_____

Change decision

Agree specific new scope, price, and consent, or decline.
Response _____

_____

H STOP time and charge

Keep the complete stopped-visit record without overwriting the base.
Response _____

_____

H STOP cash and loss

Retain incurred costs even with no sale.
Response _____

_____

F13 Stock cash and baseline closeout

Reconcile resources and money without double counting.

Lessons: L13. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Actual physical stock

Track purchased, used, lost, and remaining stock at full precision.
Response _____

_____

Bank rollforward

Opening bank + gross receipts − actual cash outflows.
Response _____

_____

Economic result

Include owner value, resources, fees, full cost, and reserve.
Response _____

_____

Receipt fees and separate debits

C19: actual withheld fee. C47: paid separate debit. C48: evidence. C49: status.
Response _____

_____

Refund branch

Use the same-order receipt limit and actual fee evidence.
Response _____

_____

Dated baseline

Keep accepted values static and show actual changes beside them.
Response _____

_____

F14 Readiness and limited pilot decision

Choose a supported next action for your actual business

Lessons: L14. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Legal and practical prerequisites

Verify actual current authority, coverage, permission, and demonstrated skill.
Response _____

_____

Demand and pricing

Check qualified fit at an informed full-cycle price.
Response _____

_____

Operational and financial prerequisites

Confirm actual instructions, parts, route, cash, scope, and terms.
Response _____

_____

Next action

Choose a limited pilot, practice, research, revision, or decline.
Response _____

_____

Pilot review

Review the complete cycle, buffer, concerns, costs, and repeated failures.
Response _____

_____

Completed fictional examples

All people, properties, permissions, prices, observations and outcomes are fictional teaching examples. No customer work, actual license, insurance, demand or practical qualification was established. Future dates illustrate a possible workflow.

F01 Starter offer and exclusions

Define what you can competently and lawfully supply

Lessons: L01. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Narrow result

Fictional: four matching pulls and one documented ordinary-door V-seal job; limited normal operation only.

Selected products

Liberty P28376 family pulls with provided fasteners; Frost King M13WH. Actual packages and fit are assumed verified in the fictional case.

Decline list

No drilling, filling, painting, alignment, locks, rated doors, shelf/wall work, or specialist trades.

Practical evidence

The case supplies assumptions only. The learner needs an actual permitted practice and observer record before paid work.

First action

Write the narrow offer, check authority and demand, and arrange permitted representative practice before commercial purchases.

F02 Local authority property and funding

Resolve actual requirements before advertising or booking

Lessons: L02. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Work and locality

Fictional attached-cabinet and door work in Portland. CCB licensing and the applicable endorsement are assumed; no exemption is claimed.

Identity license coverage

Teaching assumption only. No usable license number, insurance policy, or legal approval is supplied.

Property authority

Fictional Alex Rivera controls H-01. Work-documentation photos: yes. Marketing photos: no.

Assembly and material limits

Fictional Case H assumes an ordinary unrated door with an intact, dry, compatible finish. No paint disturbance or rated-assembly work is included. Research links checked November 21, 2026: Oregon OHA RRP [S14], https://www.oregon.gov/oha/PH/HealthyEnvironments/HealthyNeighborhoods/LeadPoisoning/Pages/rrp.aspx; CCB specialty licenses [S15], https://www.oregon.gov/ccb/Pages/Specialty%20Licenses.aspx. Use EPA [S06] for background. These pages supply the Oregon verification route; no actual lead qualification or property clearance is established.

Startup cash decisions

The learner’s actual costs are unknown. The $125 kit and $47 stock are later case purchases, not a full startup budget. Earlier setup precedes the $800 opening bank.

Unresolved and next action

Hold actual paid work until your own current authority, coverage, practice, and funding requirements are resolved.

F03 Demand campaign and full acquisition cost

Measure one matching campaign population

Lessons: L03. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Offer channel permission

A fictional narrow two-task offer on two community boards with permission. No actual post or endorsement exists.

Two week actions

Days 1–2: scope; 3–4: permission; 5–7: permitted notices; 8–10: screening; 11–12: requested follow-up; 13–14: closeout.

Complete same cohort

$60 cash, 6 qualified inquiries, 2 bookings, and 2 completed paid customers. All are invented and belong to the same separate campaign.

Owner time and CAC

120 minutes at $30/hour = $60 owner value. Cash CAC is $30; economic CAC is $60 per paid customer.

Profile and messages

The Cedar List profile, contact, permission inquiry, and requested follow-up are drafts only. Actual required CCB advertising identity must be verified before use.

Economic decision

For the same scope: $53.89 organic before-reserve result − $60 economic CAC = −$6.11; after reserve, −$21.11. Revise before repeating.

F04 Item intake and status map

Separate supported work from missing or declined tasks

Lessons: L04. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Job and authorized customer

Fictional H-026; Alex Rivera; service-property record H-01, Portland.

Items and observations

H1–H4: sound fronts with existing 4-inch mounting centers. H5: three door runs of 80, 80, and 36 inches. H6: a sagging-shelf request.

Current status

H1–H5 are conditional for assessment and later fictionally verified. H6 is declined; no wall work.

Access and assembly

Owner present and route clear. Ordinary unrated-door status is assumed documented; compatible dry finish at 62°F.

Information and photo limits

No photo certifies fit or assembly status. Work photos: yes; promotion: no. No keys or security secrets in teaching forms.

F05 Measured parts and whole pack plan

Verify the interface and account for all purchased units

Lessons: L05. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Pull fit record

Four items with 4-inch centers, matching P28376 family pulls, and actual compatible provided fasteners are assumed in the case. No universal torque or thread length.

Strip model and run lengths

M13WH: 7/8 inch × 17 feet unfolded. Actual runs: 80 + 80 + 36 = 196 inches. Product width is not an allowed gap.

Cut and loss

204 inches purchased; 196 installed; 6 lost in trimming; 2 remain. No standard waste percentage is claimed.

Whole packs and costs

Four individual pull packs at $6.50 = $26; one roll $9; one 20-cloth pack $12. Total stock cash: $47.

Use value and stock left

Use: $26 + $9 × 202/204 + $12 × 2/20 = $36.11176470588235. Remaining stock value: $10.88823529411765.

Hold decision

Hold any item with unresolved pattern, provided-fastener, finish, or door-status evidence. No forcing, substituting, or redrilling.

F06 Permitted practical rehearsal

Build real evidence before a customer job

Lessons: L06. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Permission setting and observer

The fictional case assumes a prepared operator. No actual practice record is supplied.

Instructions and tools

Current maker directions, an identified hand screwdriver, a ruler or tape measure, contained parts, and suitable protection.

Full demonstrated sequence

A representative pull and an eligible door; both complete processes and stop decisions, rather than only a finished photograph.

Failure and next action

A bottoming screw or door interference means stop, not more force. The learner records actual observations and the supported next step.

Readiness decision

A repeatable supported process plus current authority, demand, terms, and funding. Otherwise continue practice, research, or a narrower offer.

F07 Pull replacement item log

Check every actual installed item individually

Lessons: L07. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Before condition

H1–H4: sound existing 4-inch mounting patterns and normal before-operation are assumed verified.

Parts and actual fit

An actual matching P28376 family package. No numerical torque or universal screw length is supplied.

Method

Support the old pull, contain fasteners, start screws gently, and use a hand screwdriver. No power driver, new hole, filling, screw cutting, or spacer workaround.

Result by item

Fictional H1, H2, H3, and H4 each fit and passed ordinary-use review. This is no load or cabinet-capacity certification.

Unresolved/remedy and old parts

No unresolved base item; old parts returned as agreed. A real mismatch requires supported revision before continuing.

F08 V seal location and operation log

Preserve actual door operation

Lessons: L08. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Door identity and exclusions

H5 is an ordinary unrated door, excluding garage, fire, smoke, automatic, and accessibility assemblies. No ventilation opening is sealed.

Maker conditions

M13WH; maker minimum 20°F; actual fictional dry surface at 62°F. Reconcile actual package directions before work.

Measured placement and fold

Runs of 80, 80, and 36 inches. Fold at the scored hinge with the adhesive outside the V. Top and latch side: door-stop molding. Hinge side: frame next to the molding.

Normal operation and owner access

Normal before/after operation is fictional. No slamming, strike change, or egress obstruction. No leak, security, or energy test.

Unresolved directions and concern

No invented cure wait, test pressure, or energy saving. Changed function or finish means stop and arrange supported correction or referral.

F09 Item acceptance and handoff

Give a truthful limited result and concern route

Lessons: L09. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Item outcomes

H1–H4 pulls and H5 seal are fictionally accepted. H6 shelf work remains declined.

Owner review

Alex reviews the limited normal function. No home-safety or energy certification.

Photos parts and cleanup

Work documentation: yes; marketing: no. Old parts returned and the work area clean.

Care and concern route

Use current identified product directions; no invented warranty or cure schedule. Fictional concerns go to hello@cedarlist.example.invalid. A real business needs its actual controlled contact.

Included follow up

A five-minute requested next-day contact reports no problem in the fiction. It is counted in the 300-minute cost, not a cure test.

F10 Independent whole visit estimate

Choose price only after resources and payment assumptions

Lessons: L10. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Whole owner cycle

16 stages total 300 minutes at $30/hour = $150. The unused 30-minute buffer is not labor.

Economic resources

$12 cash + $36.11176470588235 stock use/loss + $8 vehicle use + $6 equipment use + $15 overhead. Cost before fees: $227.11176470588235.

Price calculation

Invented 3% + $0.30 processing; zero Oregon general sales tax; $15 reserve and $35 target. Arithmetic price $285.9915100060643; chosen price $290.

Result and static baseline

Fee $9; cost $236.11176470588235; before-reserve result $53.89 and after-reserve result $38.89. November 23, 2026, baseline: $290, 300 minutes, and that full-precision cost.

Cash and startup limits

Stock $47, kit $125, opening bank $800 after earlier setup. These are not full beginner startup costs.

Downside

An extra 60 owner minutes, $8 fuel, and $8 vehicle use add $46; the after-reserve result moves from $38.89 to −$7.11 before parts.

F11 Complete estimate and separate scope approval

Present the complete fictional confirmation as a specimen

Lessons: L11. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Complete fictional H 026 confirmation

Fictional H-026. Sender: Cedar List Small Repairs, proprietor Morgan Lee, hello@cedarlist.example.invalid, demonstration office record H-OFFICE, not a postal address. Customer: Alex Rivera, alex.rivera@example.invalid; demonstration service-property record H-01, Portland, Oregon. Issued November 23, 2026; valid through November 30, 2026. Proposed arrival: December 3, 2026, between 9:45 and 10:15 a.m. Pacific, with a planned 9:55 a.m. arrival. The case assumes a competent operator with appropriate verified authority and coverage. CCB field: DEMONSTRATION ONLY, not a usable license number. A real agreement requires actual verified names, addresses, phone, license information, and applicable notices and terms.

Scope: replace H1–H4 with four matching Liberty P28376 family pulls using existing sound 4-inch mounting patterns and actual compatible provided fasteners. Install H5 Frost King M13WH V-seal in supported top, latch-side, and hinge-side locations, with measured runs of 80, 80, and 36 inches. Includes screening, product research, stock, preparation, both 25-minute travel legs, access and assessment, supported work, checks, cleanup/reset, handoff/report, and one actual five-minute requested next-day follow-up. Allow approximately 130 minutes on site: access/authority confirmation 10, fit/condition assessment 20, pulls 35, seal runs 40, item/normal-operation checks 15, and customer inspection/handoff 10. The complete owner cycle is 300 minutes, including the work away from the property and next-day follow-up. The separate unused 30-minute buffer is scheduling capacity, not worked or billed time. Excludes new drilling, filling, painting, shelf/wall work, alignment, locks, thresholds, rated or automatic assemblies, specialist trades, hazardous materials, and performance certification. H6 shelf work is declined.

Price: $290.00 service + $0.00 Oregon general sales tax = $290.00 total. No deposit; one payment after the agreed limited work and handoff. No surprise card surcharge. If site or fit conditions fail before work, the fictional policy charges $0 for the stopped visit while recording business costs. No extra work or price without a new assessed written scope and approval. An operator-caused correction is assessed without automatic added billing. Free cancellation until work begins, with all mandatory rights preserved. Determine the actual cancellation regime and required notices from solicitation, contact, and acceptance facts; this specimen waives none. No invisible-result, energy-saving, or universal-warranty promise. Report concerns to the named contact for supported assessment and remedy. Legal complaint rights remain intact; this specimen adopts no mediation or arbitration provision.

Origin and approval: the customer initiated the narrow request November 22, 2026; conditional estimate accepted by email November 24 at 6:00 p.m. No added sale at the home. The later visit assumes applicable statutory requirements were handled in the fictional premise; passage of time alone is not proof. On December 3, Alex must be present at arrival to confirm lawful access and separately approve assessed H1–H5 before alteration. Alex must also be present at handoff to inspect the pull results and participate in normal door opening/latching and owner-operated locking checks while retaining keys and security control. If that presence or access is missing, pause before work and agree on the next step. The arrival window and time allowance do not override any STOP condition, required notice, waiting period or cancellation right. Documentation photos: yes. Promotional photos: no. This is a teaching

scope and approval specimen with deliberately unusable identity fields, not a ready legal agreement for a real customer.

Contact origin

Customer initiates November 22, 2026; email acceptance November 24. Original H1–H5 scope; H6 declined; no added sale at the home.

Site alteration approval

Fictional Alex is present at arrival on December 3 to confirm access and separately approve assessed H1–H5 before alteration. Alex is present at handoff to inspect the pulls and join normal opening/latching and owner-operated locking checks, keeping control of keys. Pause before work if required presence or access is missing. Documentation photos: yes. Promotional photos: no.

Actual use hold

Teaching license and address fields are not real. Verify actual CCB identity, contract, notices, and applicable rights before use.

F12 Dispatch visit changes and stopped record

Control one actual scope through the whole visit

Lessons: L12. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Pre dispatch facts

All base conditions are fictionally satisfied; no actual booking exists.

Visit and item log

Base H1–H5 completed as agreed; no H6 work. Record real changes before alteration.

Change decision

Shelf request declined; no extra sale or charge. An operator error is not automatically billed.

H STOP time and charge

20 + 15 + 15 + 25 + 20 + 10 + 25 + 10 + 10 = 150 minutes. No installation; price, receipts, and fees are $0.

H STOP cash and loss

The $47 stock remains inventory. Capital purchase $125; job cash $12; economic loss $116; bank $616. A $15 reserve leaves $601 free cash and a −$131 management result after reserve.

F13 Stock cash and baseline closeout

Reconcile resources and money without double counting.

Lessons: L13. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Actual physical stock

Four pulls used; 202 of 204 strip inches used/lost; 2 of 20 cloths used. Remaining: 2 strip inches and 18 cloths, valued at $10.88823529411765.

Bank rollforward

$800 − $47 − $125 − $12 + $290 − $9 = $897. The $15 reserve stays inside the bank; free cash is $882.

Economic result

Cost $236.11176470588235; before reserve $53.89, after reserve $38.89. This is not complete accounting or tax profit.

Receipt fees and separate debits

Base receipt fee withheld: $9; separate paid debit: confirmed $0. No customer-tax remittance, refund, or owner draw.

Refund branch

A separate $50 refund retains the original $9 fee: bank $847, before-reserve result $3.89, and after-reserve result −$11.11 before correction costs.

Dated baseline

November 23 baseline: $290, 300 minutes, cost $236.11176470588235. Do not rewrite it for a refund, return visit, or H-STOP.

F14 Readiness and limited pilot decision

Choose a supported next action for your actual business

Lessons: L14. Blank fields are for your own supported record. Filled values are a separate fictional Case H example, not your evidence.

Legal and practical prerequisites

Fictional assumptions are not learner evidence. A missing actual critical requirement holds paid work.

Demand and pricing

No real demand is supplied. The organic case is positive, but adding the full campaign CAC creates a loss.

Operational and financial prerequisites

Complete each requirement before booking. Kit and stock costs alone do not establish startup readiness.

Next action

Choose the first unmet condition and its next action. No automatic sale or message.

Pilot review

One assessed booking with complete-cycle time and a separate buffer. No implied qualification for new tasks.