WMP Business Reference

Candidate version 2 for local review

Optional background for common business administration. The required course retains paid-hauler/carrier, item/site, practical handling, vehicle/load, receiving, quote and readiness decisions.

Keep business identity and authorization separate

Use one consistent legal/trading identity across authority records, insurer, customer quote, invoice and payment evidence. Date the owner, base and offered activity; a new name, vehicle, task or location may require updates.

Registration identifies a business. It does not grant permission to take an item, operate on a site, haul for a fee or unload at a facility. Record each real authority's applicability, required action, status, expiry and evidence. A submitted application is not active authority.

For Austin, distinguish the vehicle-specific license/confirmation, decals, reporting and annual renewal from the route-dependent fee. A fee exemption for an exclusive material route does not itself remove licensing. Keep general-liability and commercial-auto evidence separate in J02.

References JB02, JB03, JB04.

Describe the actual exposure to the insurer

Describe pickup/loading, customer property, transport, unloading, tools, storage and future people accurately. Ask about damage to retained or worked property, waste-hauling exclusions, vehicle business use, rented/borrowed vehicles and liability while unloading.

Review current policy wording, conditions, exclusions, deductible, territory and effective dates. General liability and commercial auto solve different exposures. A quotation or certificate does not establish that every loss will be paid; preserve actual answers and open questions.

References JB08.

Separate customer tax owner tax and cash

Determine the actual transaction's tax classification, registration, sourcing, current rate and reporting. Record net revenue, customer tax and gross invoice/receipt separately. A teaching rate does not establish a rate for every address.

Sales-tax money held from receipts is different from income/self-employment tax planning. Owner-time value, consumption, allocations and a business reserve support management decisions; they are not automatically tax deductions, payroll or fresh cash payments. Use actual documents and applicable reporting advice.

References JB07, JB11, JB12.

Keep a clear retained agreement and payment trail

State the actual result, included items/locations, exclusions, customer preparation, schedule, conditions, net price, tax, total, payment timing and change process before acceptance. Record the formation history

and attach applicable federal/state notices. A voluntary cancellation policy cannot remove mandatory rights.

Connect invoice, actual gross credits, fees, settlement dates, credits/refunds and any correction under one order ID. An own-fault return remains the original obligation. Preserve the accepted plan before recording changed costs and outcomes.

References JB09, JB10, JB11.

Control records and future help

Keep dated evidence that supports actual income, expenses, property, permission and completed work. Determine retention from the actual tax, contract, insurance and other duties instead of applying one blanket period. Protect customer information and maintain separate backups.

If later adding people, resolve actual worker classification, wages, training, insurance and safety duties before the work. A contractor label, one invoice or customer willingness does not decide every legal duty or make an unsafe lift acceptable. Reprice the complete arrangement and reopen readiness.

References JB11, JB13.

Review evidence before expanding the offer

Evaluate repeat demand, route/receiver constraints, actual time, cash and contribution. Keep a promising opportunity separate from a supported service. A broader competitor’s menu is research evidence, not instruction or permission to copy the tasks.

For heavy/stair/trailer/special-waste work, record the specific additional competence, people, equipment, authority, coverage, receiving and funding needed. Keep it on HOLD or decline until those conditions close. Do not enlarge the public promise beyond the method actually taught.

References JB01, JB03, JB04, JB05.

Source register

Read the identified official source in its product and jurisdiction limits. Recheck changing requirements and exact equipment documents before work. Original teaching figures and fictional observations are not field validation.

JB01 Market research and competitive analysis

Demand and competitive alternatives inform the local-fit research design.

No Austin demand or willingness was measured; this is a research method.

https://www.sba.gov/business-guide/plan-your-business/market-research-competitive-analysis

JB02 Launch your business

Identity, business location, registration, licensing, banking and coverage are distinct decisions.

General map only; it does not supply a hauling authorization.

https://www.sba.gov/counseling/launch-your-business/

JB03 Private Waste Hauler

Austin for-fee collection license, vehicle-specific confirmation/decals, annual renewal/expiry, tonnage records and separate general-liability and commercial-auto evidence. The published $380 fee applies to landfill-hauling vehicles.

A recycling/compost/mulch-only fee exemption does not remove the license requirement. Verify the actual route and current application/vehicle requirements; no application, license, exemption, policy or approval was obtained.

https://www.austintexas.gov/development-services/private-waste-hauler

JB04 TxDMV Number

State carrier registration triggers include qualifying weight/rating and household goods for compensation regardless of vehicle weight.

A small pickup or junk-removal label is not an exemption. Actual discarded-waste versus moving-goods activity and state/federal applicability require supported resolution before dependent work.

https://www.txdmv.gov/motor-carriers/txdmv-number

JB05 Gate Rates and Waste Drop Off Prices

Named Creedmoor landfill MSW lane, two-ton minimum, rate and extra charges; current web hours differ from older PDF/FAQ.

Published $60/ton plus charges with $120 base minimum is not an all-in quote. Commercial paid-hauler, vehicle, hand-unload, PPE, payment, material acceptance and total charges need direct preloading confirmation. $66 citizen tier is not assumed. Case J $175 is fictional, not TDS pricing.

https://www.texasdisposal.com/gate-rates/

JB07 Taxable Services

Garbage and other waste collection/removal is listed as taxable real-property service.

Actual classification, sourcing, permit, current rate and reporting remain transaction-specific. Case 8.25% is illustrative, not an address lookup.

https://comptroller.texas.gov/taxes/publications/96-259.php/1000

JB08 Small Business Insurance

Personal and business cover differ; a business-owner package does not automatically include commercial auto or all exposures.

No actual policy, waste activity, helper, rented truck, damage, deductible or claim outcome is approved.

https://content.naic.org/consumer/small-business.htm

JB09 Buyers Remorse The FTC Cooling Off Rule May Help

Covered off-premises sales, formation facts, exclusions and required notices.

Entirely remote formation is a factual issue. Online contact followed by onsite sale is not automatically entirely remote; state/local rights also need review.

https://consumer.ftc.gov/articles/buyers-remorse-ftcs-cooling-rule-may-help

JB10 Door to Door Sales and Three Day Right of Rescission

Texas-specific off-premises consumer-sales rights and required seller documents for covered transactions.

Scope/exclusions require review of the actual transaction; no generic mandatory-notice form or waiver is supplied.

https://www.texasattorneygeneral.gov/consumer-protection/home-real-estate-and-travel/door-door-sales-3-day-right-rescission

JB11 Recordkeeping

Supporting documents establish income, expenses and property entries; retention depends on the recorded event.

Management owner time and reserves are not automatically deductible expenses; no universal retention period.

https://www.irs.gov/businesses/small-businesses-self-employed/recordkeeping

JB12 Estimated taxes

Income/self-employment tax review remains separate from customer sales-tax money.

No personal liability, due date or fixed tax-saving percentage is prescribed.

https://www.irs.gov/businesses/small-businesses-self-employed/estimated-taxes

JB13 Independent contractor or employee

Future help requires actual relationship/control review for federal employment-tax classification.

Not a universal state employment, safety, wage or insurance determination; customer assistance is not the default solution.

https://www.irs.gov/businesses/small-businesses-self-employed/independent-contractor-self-employed-or-employee