Junk Removal Business Workbook

Candidate version 2 for local review

15 neutral working forms, separate fictional completed examples and 13 practice assignments with worked answers. Keep a blank master and a dated copy for each actual business/order. Add space or rows as needed; protect customer information separately.

One page field route

Use the existing records in this order. Before committing to a vehicle or kit, J01/J02/J03/J06 must support real demand, active authority, separate insurance evidence, a confirmed commercial receiver/unload route, measured full-cycle costs, an acceptable complete price and dated funds. This sheet is orientation, not permission to work.

J04 / J05 Assess the items site vehicle and route Identify each REMOVE, KEEP or HOLD item and its disposal authority, contents, dimensions, weight, grip and accessible private path. Confirm the actual vehicle baseline, qualified placement/capacity basis, anchors, restraints and commercial receiving conditions. Distinguish calculations from measurements. Resolve required weighing before an unresolved load travels.

J07 Agree the exact quote Give the customer a retained scope/version with included item IDs, exclusions, preparation, collection window, complete price/tax/total, payment timing, actual rights/notices and the stop/change process. No customer lifting help is assumed. A changed request needs supported reassessment and authorization before extra work.

J08 Collect load secure and recheck Reconfirm actual items and site. Use controlled handling within capability; stop for changed or unsupported conditions. Follow the supported load/anchor/restraint plan and separate refuse covering. Check tailgate, visibility, lights, plate and current departure evidence. Follow the earlier applicable recheck instruction or trigger.

J09 Receive and unload Follow the confirmed commercial lane, staff instructions, PPE, weighing and assigned safe hand-unload area. Check load shift before opening/releasing restraints; control the unload sequence. Record accepted/refused items, actual net weight, minimum billed weight, all fees/tax and receipt. An unsafe or refused load needs a lawful supported next action.

J12 Hand over and reconcile payment Match each agreed item to completed, retained or unresolved status and report any issue. Deliver the invoice and care/remedy contact. Credit gross customer payments; record actual fees and settlement separately in J10 and the planner. Own-fault correction stays under the original order, with no invented new sale.

J14 Reset and review the one rehearsal Return, reconcile remaining material, inspect/clean/dry/store compatible kit and quarantine doubtful equipment. Record actual reset time and cost. Lesson 04.4 records one complete permitted rehearsal here; 05.3 links the same evidence to one supported order decision. Changed conditions reopen the relevant assessment.

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J01 Small Load Offer and Local Fit

Test actual demand and alternatives before vehicle or kit commitments.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- Real willingness is distinguished from published menus.
- No unsupported expansion fills an economic gap.

Record date owner area and consent _____

Exact offered result and excluded requests _____

Current local menus and municipal alternatives _____

Actual requests and observed versus stated condition _____

Complete price willingness and supported difference _____

Vehicle receiver and whole-cycle feasibility _____

Prepare HOLD or decline and next evidence _____

Dated local primary menu comparison

Use LOCAL_MARKET_OBSERVATIONS only as a dated example. Recheck actual reachable offers and retain evidence.

Provider URL date and area	Load dimensions items crew and access	Price included disposal tax extras and unknowns
Menu comparison		
Alternative comparison		
Municipal alternative		

Consenting actual requests before spending

Candidate and permission	Exact wanted items result and access	Complete-price willingness	Decision next evidence
Request			
Request			
Request			

J02 Paid Hauler Requirements Coverage Tax and Receiver

Close the activity-specific requirements for a real business and route.

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Record checks

- The actual vehicle has active supported authorization/confirmation and applicable decals, renewal/expiry and tonnage duties recorded.
- General liability and commercial-auto evidence are separate, current and matched to the actual activity/vehicle; no claim payout is promised.
- The route-dependent fee and any supported exemption are distinguished from licensing; carrier/driver and commercial receiving requirements remain explicit.

Business identity base storage reset and operating boundaries _____

City paid-hauler application active status decals reporting renewals

_____

State federal driver vehicle carrier classification evidence _____

General liability policy certificate named insured activity effective dates and exclusions

_____

Commercial auto policy certificate exact vehicle limits effective dates and exclusions

_____

Commercial receiver acceptance material vehicle hand-unload and payment

_____

Actual tax registration sourcing rate and reporting _____

Customer formation rights notices and cancellation process _____

Unresolved requirement owner action and HOLD decision _____

Requirement evidence register

Recheck the current City application. The page checked November 20, 2026 requires GL and commercial auto evidence separately. Its stated auto minimum is $250,000 per individual/$500,000 per occurrence bodily injury and $100,000 property damage, or a $1,000,000 combined single limit. Do not apply these auto figures as an invented GL minimum.

The page states calendar-year expiry December 31 and renewal applications January 1–31, with tonnage information through year-end. Record actual reporting periods/deadlines, vehicle documents, effective confirmation/decal status and future renewals; do not assume a full year from the payment date.

The $380 fee is for landfill-hauling vehicles. Exclusive recycling/compost/mulch fee treatment does not itself remove licensing. No exemption or active approval has been obtained for a real learner.

Requirement and exact vehicle/activity	Current source and dated evidence	Effective period status and next action
Actual business identity and operating boundaries		
Vehicle-specific City license active confirmation and door decals		
Calendar-year expiry renewal deadline and actual tonnage periods/submissions		
Route-dependent City fee or supported fee-exemption applicability		
General liability policy and certificate separately		
Commercial auto exact vehicle policy limits and certificate separately		
TxDMV DPS FMCSA driver vehicle carrier applicability		
Actual paid-commercial receiver and safe hand-unload acceptance		
Actual tax registration sourcing rate and reporting		
Customer formation rights notices cancellation and remedies		

J03 Launch Learning Vehicle and Household Funding

Fund readiness in stages while protecting household money.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Record checks

- Real quotes and dates replace assumptions.
- Household and uncommitted money is not spent automatically.
- Vehicle and kit commitment follows local fit and readiness.

Personal cash and household essentials protected reserve _____

Explicit business seed and uncommitted personal balance _____

Initial instruction baseline weighing qualified capacity assessment practice and evidence needed _____

Owned borrowed rental or purchase vehicle comparison _____

Complete launch items quotations taxes and payment dates _____

Whole stock packs and reusable purchases _____

Continuing overhead personal tax and chosen cash cushion _____

Dated minimum cash funding gap and commitment decision _____

Actual launch commitments

Item purpose and exact quote	Cash incl taxes/deposit	Due date	Evidence status and funding
Instruction and permitted practice			
Vehicle readiness/access			
License and registration			
Coverage			
Reusable kit			
Whole stock packs			
Setup			

Compare actual vehicle access options

Option and commercial-use permission	Ratings/anchors/ receiver fit	Full initial and ongoing cash	Decision and evidence
Owned access			
Borrow/rent			
Purchase			

J04 Item Authority Hazard and Site Intake

Identify exactly what may be taken and whether each item/site fits the core.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Record checks

- Each item is identified and authorized.
- Hazard/access/capability unknowns stop dependent work.
- No aggregate weight substitutes for handling assessment.

Order version date customer and disposal authority _____

Exact item IDs counts dimensions and individual weight evidence _____

Contents materials contamination and excluded hazards _____

Customer statements observed facts and permitted photos _____

Retained items valuables item ownership and transfer terms _____

Site owner parking private path rights and access _____

Individual grip shape condition route and operator capability _____

Accept separately prepare helper HOLD or decline _____

Authority and exact items

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Job/reference/date		
Customer and authorized decision-maker		
Authority evidence / unresolved ownership		
Removal permission and photo-use permission separately		
REMOVE / KEEP / HOLD item identifier		

Record item	Your actual evidence	Status and next action
Description / count / exact location / visible condition		
Known contents / actual dimensions / weight and evidence source		
Loose parts or drawers / separately authorized work		
Nonhazardous screening result and excluded categories		

Full movement and receiving route

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Narrowest opening and turn / room for hands and body		
Surface / slope / thresholds / steps / overhead obstacles		
Private staging and permitted vehicle position		
People / pets / exits / public traffic control		
Prepared stable setdown at collection, loading and receiving		
Grip / condition / visibility / transfer-height assessment		

Record item	Your actual evidence	Status and next action
ACCEPT SOLO / HOLD FOR HELPER-EQUIPMENT / DECLINE with reasons		
Next evidence or person needed / deadline / customer agreement		

J05 Exact Vehicle Capacity Securement and Route

Plan a legally and physically supported vehicle/load/receiver lane before road travel.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Record checks

- No road travel occurs before supported legal weight/distribution evidence.
- Actual labels anchors/manuals and receiver conditions replace generic assumptions.

Actual vehicle VIN configuration year manual registration and commercial permission

_____

Actual tire/loading label GVWR front/rear GAWR tires pressures and ratings

_____

Dated ready-to-work measured front rear gross baseline configuration and remaining payload

_____

Actual cargo weights bounded placement and calculated or measured loaded front rear gross evidence

_____

Anchor ratings restraint labels instructions load cover tailgate and dimensions

_____

Route laws driver carrier requirements height access weather and stopping

_____

Receiver paid-hauler item vehicle hand-unload hours PPE fees payment and backup

_____

Pre-public-road authorization HOLD and evidence link _____

Actual vehicle and labels

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Year / model / market / configuration / permission to use		
Supplied manual and applicable sections/date		
Tire and Loading label evidence reference and payload with unit		

Record item	Your actual evidence	Status and next action
Certification label GVWR / front GAWR / rear GAWR with units		
Fitted tires / actual cold pressures / prescribed pressure source / condition		
Driver / passengers / fuel / installed additions / loose equipment record		
Actual ready-to-work scale front / rear / total / date / units / configuration		
Additional occupants and cargo calculation / avoid equipment double count		

Actual load and restraint plan

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

The filled TECH-J-POS-01 example is hypothetical. Record actual measurements separately from calculated results and retain the competent vehicle/arrangement-specific basis. A numerical mass PASS cannot close non-mass controls; any failed critical finding means HOLD. Use the single whole-cycle rehearsal in J14, not another examination.

Record item	Your actual evidence	Status and next action
Item list and actual individual weight evidence		
Loading footprint / distribution / stable support / unload order		
Actual anchor ID / condition / manufacturer allowable configuration-load evidence		

Record item	Your actual evidence	Status and next action
Assembly manufacturer/model/ID and readable WLL label evidence		
Weakest applicable component / hook or loop engagement and force direction		
Motion-control method for forward / rearward / lateral / tip / roll as applicable		
Compatible edge protection / cargo crush and webbing slip checks		
Competent actual-arrangement validation: who/qualification/date/ scope/findings		
Separate cover and tailgate closure method		
Supported predeparture capacity basis: actual baseline plus item weights and qualified placement assessment		
Loaded front / rear / total vs respective ratings: CALCULATED or MEASURED clearly identified, method and uncertainty allowance		

Record item	Your actual evidence	Status and next action
Loaded weighing required? Instruction / uncertainty / near-limit / changed-configuration reason; verified permitted access, timing and cost before unresolved load travels		
Competent assessment name/qualification/date and supported maximum cargo weights/positions/configuration		
Actual baseline front/rear/gross evidence reference and adjustments; no brochure tare substitution		
Departure decision with specific HOLD/reduced-load/corrective action and any new evidence		
Appropriate item scale access/condition/method; actual per-job weighing/access cost to J06/J10 once		
Wheelbase and each item-group CG bound; qualified moment/distribution method and uncertainty		
Conservative rounded front rear and gross upper bounds and separate rating margins		

Record item	Your actual evidence	Status and next action
Qualified system/model/mode force finding and weakest compatible component limits		
Ground reach independent stability and staged safe unload release evidence		
Separate mass-only result and whole-departure decision with each non-mass gate		

Whole round trip and receiver preflight

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Activity/jurisdiction legal clearance reference J02		
Receiver exact site / commercial lane / contact or written confirmation/date		
Exact materials and paid-hauler eligibility / hand-unload method and site		
Hours / earlier cutoff / queue / weather or closure contingency		
PPE / scale process / payment / minimum and extra-fee basis		
Road route / access/vehicle limits / legal load-check stop		

Record item	Your actual evidence	Status and next action
Law and exact strap-maker check intervals / earlier applicable trigger		
Receiver refusal plan and lawful alternate pre-confirmation		

J06 Complete Owner Cycle and Order Cost

Preserve the full-cycle estimate, decide viability before purchase, then reconcile actual costs and owner time.

Order or business ID _____ Date _____ Version _____

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Record checks

- All six phases and actual receiver charges are included.
- Cash purchases allocations stock and owner value are distinct.
- Unknown inputs remain visible.
- Before spending, the chosen acceptable full price and genuine equivalent-scope willingness meet after confirmed receiver/unload charges, measured full-cycle costs and continuing overhead are considered.

Order version estimate actual dates and source evidence _____

Preparation round trip onsite receiver admin and reset minutes _____

Miles fuel cash and separate economic vehicle-use allocation _____

Receiver weight tier minimum extras tax deliveries and complete bill

_____

Stock consumption and reusable allocation without repurchase _____

Paid helper loaded cost paid admin and assigned acquisition _____

Net price customer tax gross invoice actual gross receipts and fees

_____

Contribution before reserve after reserve overhead limits and decision

_____

Before-purchase receiver full-cycle price willingness and funding decision

_____

Viability before vehicle or kit commitment

Use the single permitted whole-cycle rehearsal/practice evidence; no second examination is created. A published trailer fraction or calculator cost floor is not equivalent-scope willingness. Unknowns remain HOLD before purchase.

Required evidence	Your actual dated basis	Price or willingness finding	Prepare HOLD revise or decline
Paid-commercial receiver exact items vehicle and safe unloading accepted			

Required evidence	Your actual dated basis	Price or willingness finding	Prepare HOLD revise or decline
Full receiving minimum each fee surcharge and tax confirmed			
Permitted measured full cycle including wait unload return and reset			
Chosen minimum acceptable complete price including owner time acquisition and continuing overhead			
Genuine willingness for equivalent items occupied volume weight access and included service			
Dated funds and vehicle commitment decision			

Complete owner cycle

Phase	Plan minutes	Actual minutes	Evidence or cause of change
Preparation			
Round-trip travel			
Onsite collection/loading			
Receiver queue/unload			
Administration			
Base reset			

Cost and price reconciliation

Cost/receipt item	Plan	Actual	Evidence date and variance
Fuel cash			
Vehicle-use allocation			
Receiver complete cash			
Stock consumption			
Reusable allocation			
Paid helper loaded cost			
Paid admin and other job cash including required weighing once			
Assigned acquisition cash/time			
Gross receipts and fees			
Tax held			
Reserve and contribution			

J07 Customer Quote Rights and Change Agreement

Give a retained complete item-specific offer with actual rights and change terms.

Order or business ID _____ Date _____ Version _____

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Record checks

- Customer can see exact scope and complete total.
- Formation history and actual notices are reviewed.
- No blanket rights waiver or hidden extra is used.

Order version seller customer and service-site identity _____

Included item IDs locations result and retained/excluded property _____

Customer preparation parking path access date and receiving conditions

_____

Net price actual tax total included costs and payment timing _____

Actual contact negotiation and acceptance history _____

Applicable rights review cancellation notices delivery and process _____

Change authorization correction terms and customer retained copy

_____

Copyable customer quote

CUSTOMER QUOTE — [order ID / version / date]
Seller: [legal/trading name, address, contact]. Customer and service site: [identity/address].
Included items and locations: [exact J04 item IDs, counts, condition, placement]. Result: [agreed removal and ordinary accessible cleanup standard]. Retained/excluded: [list]. No customer lifting labor.
Customer preparation and site permission: [agreed tasks, private parking/path, bystander arrangements].
Collection window: [date/window]. Work proceeds only after current item/site, vehicle/capacity/securement, required authority and commercial receiving conditions are supported.
Destination terms: [confirmed lawful destination, transfer/salvage/retained-property arrangements].
Net service charge: $[ ]. Tax [actual basis/rate]: $[ ]. COMPLETE TOTAL: $[ ]. Included travel/receiving: [ ]. Payment method/date: [ ]. Deposit if any and treatment: [ ].
Contact/acceptance history: [who initiated, places, dates, prior in-person negotiation]. Applicable cancellation/right-to-cancel notices attached: [documents/version, delivery, deadline/process as legally required]. Voluntary cancellation/postponement terms: [ ], preserving mandatory rights.
If items, access, conditions or destination change, pause. Give a supported written revision with total and schedule, and obtain retained authorization before additional work. If not agreed, use the original supported scope or decline. Own-fault missed agreed work is handled under the original obligation, subject to actual remedies.
Acceptance: [customer/seller date/version and retained copy delivery]. Access/removal permission does not authorize publication of photos or testimonials.
[Remove guidance brackets only after completing actual applicable facts and required notices.]

Quote field	Your customer-facing wording
Seller/customer/order	
Exact scope and conditions	
Complete total and payment	
Formation and rights/notices	
Change process and acceptance	

Retained changes before extra work

Version date and trigger	Supported scope/route/cost reassessment	Revised total/schedule/rights	Customer authorization and copy
Requested extra work			

J08 Collection Loading and Securement Checks

Record actual handling and load checks before transport.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Record checks

- Actual method and loaded condition support departure.
- Authority and item count remain traceable.
- Failed control results in stop and correction.

Order exact included item register and current site permission _____

Operator condition weather private path bystanders and stopping plan

_____

Item shape grip contents individual capability and method _____

Controlled lift carry set-down no twists overhead work ramps or bed climbing

_____

Load order positions axle/distribution evidence tailgate and clearances

_____

Restraint anchors labels condition instructions and cover _____

Pre-road weight securement visibility route and receiving recheck _____

Final item count missed items issues pause and departure authority

_____

Site and controlled collection

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
J04/J05/J02 evidence references		
Actual weather / route clear / protection stable / people and pets clear		
Stationary vehicle per actual manual / keys controlled		

Record item	Your actual evidence	Status and next action
PPE inspected and fit / emergency-water-rest-washing arrangements		
Item ID / authorization reconfirmed / manageable grip and transfer		
Collection start / end / interruption / actual observation		
Prepared stable setdown and hands/feet clearance		
Handling aid model/manual/training evidence if separately included		
New discrepancy -> STOP and J11 reference		

Place and secure the actual load

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Approved footprint / axle distribution / reachable from firm ground		
Bed / anchors / webbing entire length / hardware inspection result		
Actual assembly ID/WLL / rejected gear isolated		

Record item	Your actual evidence	Status and next action
Each planned restraint installed and mechanism locked under matched instructions		
Cargo stable / no roll-tip-slide / parts separately captured		
Edge protection / end fittings / no knots or unsupported anchors		
Containment cover fastened separately / tailgate fully closed		
Supported predeparture capacity decision J05; actual weights/placement checked and any required loaded verification completed		
Mirrors / driver controls and exit / lights / plate / loose-equipment check		
Actual departure decision / date/time / checker		
Load recheck location/time/distance/trigger/findings/action		

J09 Commercial Receiver Unload and Weight Ticket

Confirm commercial eligibility before loading and reconcile actual receipt.

Order or business ID _____ Date _____ Version _____

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Record checks

- Paid commercial receiving eligibility is confirmed before loading.
- Every actual extra and delivery is reconciled.
- Rejected loads retain a lawful supported route.

Facility address date and named confirmation evidence _____

Paid-hauler exact material vehicle hand-unload account and payment acceptance _____

Hours last entry queue unload zone PPE and instructions _____

Actual arrival queue unload departure and stopping issue _____

Ticket ID vehicle customer material gross tare net pounds/short tons _____

Rate minimum item extras all surcharges receiving tax and total paid _____

Destination rejection secure load authorized alternative and notifications _____

Receipt/ticket retention cost variance and order links _____

Gate and weighing

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Exact site / actual arrival / queue / accepted commercial lane		
Manifest presented / material category / documents		
Staff hand-unload and PPE instruction / site suitability decision		

Record item	Your actual evidence	Status and next action
Scale ticket ID/date / gross / tare / net / units		
Comparable vehicle/occupant/equipment configuration or disclosed difference		
Actual measured net weight separate from minimum billable weight		
Minimum / base fee / each surcharge / tax if applicable / receipt		
Discrepancy / original and corrected record references		

Stable unload and departure

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Assigned stationary area / surface / edges / vehicle movement check		
Load-shift inspection from safe side / closure safe to open		
Stable release and item-by-item unload order		
Item IDs accepted / any retained or refused material / reason		
Unsupported unloading -> HOLD/J11 and lawful next destination		

Record item	Your actual evidence	Status and next action
Loose residue removed per permitted method; return kit restrained		
Tailgate/cover/straps secured / lights-plate check / exit time		
Payment reference J10 / chain-of-custody record		

J10 Dated Cash Gross Receipts Fees and Held Money

Show actual bank timing and customer credits while protecting held money.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Record checks

- Gross customer credit and actual fee are separate.
- All dates/opening/held balances are evidenced.
- Positive formulas do not clear a practical HOLD.

Opening bank held tax reserve and authorized owner funds _____

Dated actual cash outflow payee purpose evidence _____

Invoice net tax total and service date _____

Gross customer credit receipt date method actual fee _____

Bank settlement amount date and reconciliation _____

Held customer tax reserve transfers remittance and free cash _____

Minimum including opening cushion gap and funding decision _____

Dated bank and held money events

Date order and event	Gross in / cash out / actual fee	Tax/reserve change	Evidence and actual settlement
Opening			
Payment/receipt			
Payment/receipt			
Tax/reserve action			

Invoice credit versus bank settlement

Invoice/receipt/ date	Gross customer credit	Actual fee	Net settlement/date	Outstanding and evidence
Receipt				
Receipt if split				

J11 Stop Change and Own Fault Correction

Stop unsupported work and distinguish extra requests from original missed obligations.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- A mistake is not billed as a new sale.
- Unsupported change remains HOLD or declined.
- Alternative total cost replaces affected history without duplicating revenue.

Order original version date issue report and evidence _____

Immediate stopping people property cargo and notifications _____

Extra customer request versus own-fault original obligation _____

Reassessed method people vehicle receiver rights and costs _____

Supported revision net tax total schedule and before-work authorization

_____

Own-fault corrective visit original invoice no new sale or receipt _____

Actual total replacement history cash dates result and prevention _____

Technical additions

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Observed condition (no diagnosis) / date/time/location		
Immediate safe stationary or setdown action within capability		
What remains untouched or restrained		
Injury/emergency response under site plan if needed		

Record item	Your actual evidence	Status and next action
Scope/cost/time/ receiver/vehicle/crew changes required		
Who can resolve the missing evidence / confirmation and date		
Customer permission for changed scope and price separately		
Revised handling/restraint/weig ht/route check before restart		
Own-caused damage facts / evidence / remedy contact		
No restart / hold / decline / completed corrective action		

J12 Handover Invoice and Customer Care

Document the actual delivered result and usable customer invoice.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

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Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- Invoice matches accepted scope and actual authorized changes.
- Gross credit clears the correct outstanding amount.
- Unresolved/corrective work stays visible under original order.

Invoice order quote version seller customer and dates _____

Exact completed item IDs retained exclusions and unresolved actions

_____

Final pickup site path property inspection and customer acknowledgment

_____

Actual commercial destination receipt relevant evidence _____

Net service tax total credits refunds and original obligation _____

Gross customer payments references outstanding and due date _____

Customer retained copy care contact remedy and follow-up consent

_____

Copyable customer invoice

INVOICE / CUSTOMER COMPLETION RECORD — [invoice/order ID / issue date]
Seller: [legal/trading name, address/contact]. Bill to: [customer]. Service site/date: [ ]. Accepted quote/version: [ ].
Completed included items/result: [exact item IDs and agreed outcome]. Left/retained/unresolved: [ ]; agreed action: [ ]. Receiver/destination evidence: [actual relevant reference; no invented recycling claim].
Net service charge: $[ ]. Tax [actual basis/rate]: $[ ]. TOTAL: $[ ].
Gross payments credited: $[ ] on [dates/references]. Credits/refunds: $[ ] [reference/reason].
OUTSTANDING: $[ ] due [date/method]. Processor fees are business records and do not reduce the customer's gross credit.
Inspection/handover: [recorded observations/customer acknowledgment or pending contact]. Report a missed agreed item or problem through [actual contact/process]. Applicable rights and remedies preserved; corrective work and any credit remain linked to this original order.
Seller/customer record acknowledgment: [date/version; copy delivery]. Do not include full payment-card data or unrelated private information.

Invoice field	Your customer-facing wording
Identity and accepted scope	
Actual result/issues	

Invoice field	Your customer-facing wording
Net tax total	
Gross credits and outstanding	
Care/remedy/contact and copy	

Accepted list final status

Included item ID/count	Collected / retained / unresolved	Observed condition and issue	Customer response/action
Item/group			
Item/group			
Item/group			

J13 Actual Review Route Season and Next Offer

Use actual complete-cycle results to revise the next supported offer.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

Worked examples are fictional teaching inputs. No real customer, license, receiver confirmation, insurer approval or physical practice occurred. A fictional value cannot close an actual evidence gap.

Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- Plan and actual/alternative history stay separate.
- Next sale and repeat willingness are actually reassessed.
- Recommendations follow supported costs and practical evidence.

Order baseline actual history and linked evidence _____

Six-phase time miles receiving stock actual fees and cost variance _____

Owner-value contribution reserve held cash and overhead limitation

_____

Fault customer feedback root cause and preventive action _____

Route/queue/weather/season patterns and real demand evidence _____

Separate next order reassessment repeat permission and allocation

_____

Keep revise HOLD or decline next offer and public promise _____

Compare supported plan and actual

Phase/cost	Accepted plan	Actual/evidence	Cause and next action
Owner cycle			
Receiver and route			
Stock/equipment			
Receipts/fees			
Customer outcome			

Next supported offer decision

Proposed difference	Demand/method/rights support	Cost/cash effect	Decision owner review trigger
Price/scope			
Service area/schedule			

Proposed difference	Demand/method/rights support	Cost/cash effect	Decision owner review trigger
Repeat/partner channel			
People/vehicle/ receiver change			

J14 Base Reset Whole Rehearsal and Readiness

Record one permitted whole-cycle rehearsal and link a single supported first-order decision.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

Worked examples are fictional teaching inputs. No real customer, license, receiver confirmation, insurer approval or physical practice occurred. A fictional value cannot close an actual evidence gap.

Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- One actual permitted whole cycle is evidenced.
- Failed or missing critical stages remain HOLD.
- Decision identifies the exact order and support.

Practice order site owner permission date actual operator and instruction

_____

Actual complete preparation assessment collection load securement record links

_____

Before-road weight route commercial receiving and unload evidence

_____

Final inspection base return tools PPE restraint and cover reset _____

Observed six-phase time failures stopped actions corrections and retry

_____

Real local fit authority coverage tax rights quote and cash evidence links

_____

One order scope proceed HOLD decline responsible action and review trigger

_____

Reset record

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Return/base permission / stationary vehicle / remaining load reconciled		
Bed/anchor/tailgate/ cover/strap/PPE condition		
Damaged/doubtful item isolated / replacement or service action		

Record item	Your actual evidence	Status and next action
Ordinary residue method and permitted waste/wash route		
Maker care / drying / storage completed		
Clean/used items separated / handwashing available and completed		
Supplies consumed / reset labor / actual ready-again time		

One complete permitted physical rehearsal

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Real date/site/authorized ordinary items and actual operator		
Legal/coverage/site/ receiver clearance references J02/J04/J05		
Actual truck/manual/labels/restraint instruction and validation references		
Actual baseline/item-weight evidence, qualified bounded placement assessment and clearly identified calculated vs measured loaded results; required weighing/access/cost resolved		

Record item	Your actual evidence	Status and next action
Phase actual start/end: prepare/admin/travel/collection/load/secure/capacity-check/required-verification/recheck/gate/queue/receiver-scale/unload/pay/return/reset/records		
Separate elapsed hours / owner hours / planned helper hours if an expansion		
Actual item weights / weather / interruptions / coaching / HOLDs		
Receiving acceptance and comparable ticket references J09		
Actual fees/costs/cash timing entered in planner and J10		
Field evidence references and privacy permission		
Full cycle completed physically? Yes / No / interrupted and why		
Evaluator identity/scope/findings; no assumed certification		
Baseline, qualified assessment/instruction and initial weighing/access actual cost vs readiness allowance		

Record item	Your actual evidence	Status and next action
Measured and calculated results kept distinct; no universal every-pickup onsite weigh assumed		

Final bounded decision

Record actual dated evidence. Nothing in this blank section is a prefilled approval, measurement or practice result.

Record item	Your actual evidence	Status and next action
Exact offer/items/access/vehicle/receiver supported by this rehearsal		
Unresolved issue / corrective action / who/date / required repeat		
J04 item/site evidence link		
J05 vehicle-scale-restraint-route evidence link		
J08 collection/load/recheck evidence link		
J09 receiving-ticket evidence link		
Reset and actual costing evidence link		
READY FOR THIS BOUNDED OFFER / HOLD / DECLINE-CHANGE OFFER		
Next inquiry differs? New assessment trigger / reviewer/date		

J15 Customer Channels and Acquisition Cost

Evaluate permission-based channels using actual completed paid orders.

Order or business ID _____ Date _____ Version _____

Keep the neutral master blank. Make a separate dated copy with record/order ID, version and responsible person; add rows as needed.

Worked examples are fictional teaching inputs. No real customer, license, receiver confirmation, insurer approval or physical practice occurred. A fictional value cannot close an actual evidence gap.

Keep observed facts, customer statements and assumptions distinct. Unknown is not confirmed zero. Protect real customer information and save dated copies; do not enter card details.

Record checks

- Permissions claims and current platform terms are reviewed.
- Failed leads and owner time count once.
- No sale leaves CAC unavailable.

Channel dates area permitted posting/referral and truthful offer _____

Current category eligibility charging matching refund and spending terms

_____

Cash spend authorized cap dates and source receipts _____

Prospecting reply assessment owner minutes and allocation rule _____

Inquiries qualified accepted completed paid orders and failed leads

_____

Cash and owner-time value per completed paid order and full acquisition

_____

Assigned matching-order cost contribution and stop/revise decision

_____

Channel test and outcome

Channel permission and dates	Cash and owner minutes	Inquiry/qualified/ completed paid	Assignment viability stop rule
Channel test			
Channel test			

Truthful customer communication drafts

Use Lesson 05.1 examples. Confirm actual scope, authority and current claims before publishing. No course action sends these drafts.

Draft and intended audience	Your wording	Facts/permission evidence	Review before use
Limited-scope ad			
Qualifying reply			

Draft and intended audience	Your wording	Facts/permission evidence	Review before use
Consented partner introduction			

Separate fictional completed examples

These teaching records assume permissions and successful observations solely to demonstrate a connected order. No author-performed customer visit, scale ticket, practical test, receiving approval or transaction is claimed.

J01 Small Load Offer and Local Fit

J01 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Record date owner area and consent J-OFFER-01, fictional Austin teaching comparison; no actual demand obtained.

Exact offered result and excluded requests One operator, individually assessed light dry ordinary nonhazardous items from accessible private level ground. No heavy/stair/demolition/special-waste work.

Current local menus and municipal alternatives November 19 2026 real public-menu comparison is separate from the invented requests; Gorilla/KAT/Smiley differ in size and scope. Check actual municipal bulk eligibility/timing.

Actual requests and observed versus stated condition A accessible light items; B heavy upstairs sofa; C unknown containers. Descriptions are fictional, not consent or observation obtained.

Complete price willingness and supported difference Case J $385 is arithmetic, not validated willingness. Real complete-price willingness remains pending.

Vehicle receiver and whole-cycle feasibility Actual vehicle/capacity, authority, commercial receiver and six-phase economics must close before commitments.

Prepare HOLD or decline and next evidence Prepare A assessment only; B needs separately supported helper service or decline; HOLD C and spending while critical evidence is missing.

Consenting actual requests before spending

Candidate and permission	Exact wanted items result and access	Complete-price willingness	Decision next evidence
SIMULATED A	Accessible assessed light dry items	Not yet obtained from actual customer	Advance assessment only
SIMULATED B	Heavy upstairs sofa	Irrelevant to unsupported core	Separate prepared service or decline
SIMULATED C	Unknown containers, gate access unresolved	Not tested	HOLD

J02 Paid Hauler Requirements Coverage Tax and Receiver

J02 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Business identity base storage reset and operating boundaries Fictional Austin operator; actual business identity and addresses remain learner evidence.

City paid-hauler application active status decals reporting renewals The City page rechecked November 20, 2026 lists $380 for each vehicle hauling to landfill. Exclusive recycling/compost/mulch routes can be fee-exempt while still requiring a license. Record the actual vehicle, active confirmation/decals, expiry/renewal and tonnage duties; application or payment is not approval.

State federal driver vehicle carrier classification evidence TxDMV weight/rating and compensated-household-goods triggers require actual classification. No small-pickup exemption is claimed; actual TxDMV/DPS/FMCSA conclusions pending.

General liability policy certificate named insured activity effective dates and exclusions General liability is a separate required evidence record in the current Austin application. Record the actual policy/certificate, named insured, covered hauling/loading/unloading activity, dates, exclusions and City submission status. No real policy or approval is supplied.

Commercial auto policy certificate exact vehicle limits effective dates and exclusions Commercial auto is separate from GL. Record the actual licensed vehicle and commercial use, covered drivers/activity, current City auto limits and matching policy/certificate, dates and exclusions. Fictional launch cash proves no coverage.

Commercial receiver acceptance material vehicle hand-unload and payment TDS Creedmoor commercial MSW candidate; actual paid-hauler, item, vehicle, hand-unload, account/PPE/last-entry and complete fees need preloading confirmation. No citizen privilege assumed.

Actual tax registration sourcing rate and reporting Texas lists waste collection/removal taxable. Case 8.25% is illustrative, not an address-specific determination.

Customer formation rights notices and cancellation process Record who initiated, where discussions/acceptance occurred and prior in-person talks. Attach actual FTC/Texas notices if applicable; remote inquiry alone proves no exemption.

Unresolved requirement owner action and HOLD decision Keep dependent paid hauling on HOLD until current critical evidence is closed. No actual permit/receiver contact performed.

J03 Launch Learning Vehicle and Household Funding

J03 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Personal cash and household essentials protected reserve Case personal $10,000; chosen household $2,000/month for 3 months protects $6,000; eligible $4,000.

Explicit business seed and uncommitted personal balance Authorized business seed $2,500; uncommitted eligible $1,500 is not automatically transferred.

Initial instruction baseline weighing qualified capacity assessment practice and evidence needed Fictional $300 initial-readiness provision includes instruction, qualified capacity assessment, initial baseline/weighing access and permitted practice. Obtain actual quotes; no assessment or practice is claimed.

Owned borrowed rental or purchase vehicle comparison Base is already-owned pickup. Separate $12,000 purchase sensitivity is not in launch; actual commercial use, ratings, coverage, deposits and cash timing require evidence.

Complete launch items quotations taxes and payment dates Launch cash is $1,974: license $380, setup $120, initial coverage $650, instruction/readiness $300, whole stock $44 and reusable kit $480. Except the separately dated City fee, these are fictional allowances, not quotations.

Whole stock packs and reusable purchases Stock pack cash $44 and reusable cash $480 occur once at launch; consumption/allocations enter management cost later.

Continuing overhead personal tax and chosen cash cushion Continuing overhead $180/month is outside the short ledger; chosen business cushion $300. Owner tax review separate.

Dated minimum cash funding gap and commitment decision Base minimum bank/free $341.28; zero gap to chosen cushion on stated dates. A separate $2,400-seed exercise has $58.72 gap and does not trigger auto-funding.

J04 Item Authority Hazard and Site Intake

J04 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order version date customer and disposal authority Fictional J01. Actual owner authority must be recorded before taking property.

Exact item IDs counts dimensions and individual weight evidence Accepted inventory: A01–A08 eight empty nested plastic bins, fictional 4 lb each = 32 lb; B01–B06 six folded light chairs, 8 lb each = 48 lb; C01–C10 ten OPEN boxes with visible approved ordinary pieces, 7 lb each = 70 lb; D01–D06 six visible clean-cardboard bundles, 5 lb each = 30 lb. Thirty pieces total 180 lb. Each weight is invented, not a safe handling limit.

Contents materials contamination and excluded hazards Dry visible ordinary contents are stipulated. No sealed unknown container, battery, chemical, liquid, sharp or special waste enters the core.

Customer statements observed facts and permitted photos Case descriptions are assumptions, not actual permitted photographs or inspections. Assess each visible piece and do not reach into an unseen space.

Retained items valuables item ownership and transfer terms Only the exact agreed item IDs may be taken. Clarify retained property, found valuables and transfer/destination terms before removal.

Site owner parking private path rights and access A private level accessible route and rights are teaching assumptions. Actual steps, slopes, thresholds, turns, parking, bystanders and weather need current checks.

Individual grip shape condition route and operator capability Assess grip, shape, condition, folding locks, stability, visibility, transfer height and the operator’s actual capability for each piece. No safe-weight shortcut or customer help.

Accept separately prepare helper HOLD or decline Advance only the supported solo items. HOLD unknowns; prepare any helper/equipment service separately or decline.

Authority and exact items

Record item	Your actual evidence	Status and next action
SIMULATED A01–A08	Eight empty nested plastic bins, fictional 4 lb each = 32 lb	Each actual grip, nesting, shape and route still requires assessment
SIMULATED B01–B06	Six folded light chairs, fictional 8 lb each = 48 lb	Check fold locks, pinch points, grip, route and restraint
SIMULATED C01–C10	Ten OPEN boxes of visible approved ordinary pieces, fictional 7 lb each = 70 lb	No sealed unknown contents; assess each piece and box condition
SIMULATED D01–D06	Six clean-cardboard bundles, fictional 5 lb each = 30 lb	Check all six IDs; bundle ties are not cargo restraints

J05 Exact Vehicle Capacity Securement and Route

J05 Positive fictional mass calculation and conditional departure

Every vehicle rating, training measurement, scale tolerance, position, record ID, evaluator finding and restraint-system fact in this contract is an invented teaching stipulation. These are not Ford or CamJam specifications, real scale readings, product ratings, actual approvals or physical practice performed by the authors. Use the same 30-piece, 180 lb fictional Case J inventory. Real learner forms remain blank until actual supported evidence exists. A mass PASS and whole-departure decision are separate; the complete filled fictional ledger is in TECH-J-POS-01.

Actual vehicle VIN configuration year manual registration and commercial permission HYP-J01 hypothetical training pickup, 78-inch box; not an identified Ford or other production vehicle. These are invented training labels, not specifications for the manual-reference Ford or any real vehicle. Payload 1400 lb; GVWR 7200 lb; front/rear GAWR 3600/3800 lb; wheelbase 144 in. FIC-LABEL-J01 is a filled fictional finding, not an obtained approval.

Actual tire/loading label GVWR front/rear GAWR tires pressures and ratings The fictional label/tire/lateral finding FIC-QUAL-J01-T is stipulated confirmed for this exact envelope, with the hypothetical labels, fixed fuel, condition and permitted setup. No actual tire specification, pressure, policy, vehicle inspection or Ford/CamJam approval is supplied.

Dated ready-to-work measured front rear gross baseline configuration and remaining payload FIC-SCALE-BASE-J01 is a fictional reported training measurement: front 3000 + rear 3200 = gross 6200 lb, with ±10 lb per axle. Driver 190, added equipment 110 and loose kit 100 lb are already included; do not add them again. 1,400 − 190 − 110 − 100 − 180 = 820 lb nominal payload margin. With the 195 lb upper cargo bound, the payload margin is 805 lb. The installed/added and loose equipment entries are separate and counted once.

Actual cargo weights bounded placement and calculated or measured loaded front rear gross evidence The same 30 pieces total 180 lb nominal and 195 lb with item tolerances. Group CGs are 108, 120, 132, 144 in from the front axle, each ±4 in. Cargo moment 22,776 lb-in ÷ 144 in gives rear increment 158.17 lb; front increment is 21.83 lb. CALCULATED loaded front/rear/gross: 3,021.83/3,358.17/6,380 lb. Conservative rounded upper values 3040/3387/6415 leave margins 560/413/785 lb. These independent upper bounds are not simultaneous measurements. PASS_IN_FICTIONAL_MODEL only within this stipulated envelope.

Anchor ratings restraint labels instructions load cover tailgate and dimensions FIC-QUAL-J01-R stipulates matched HYP-R-J01 direct capture, noncrushing spreaders, compatible directions/engagement and no generic strap-pattern transfer. Fictional limits: envelope 250, leg 500, connector 350 and designated anchor 300 lbf; weakest component 250 lbf and geometry-derated directional system 200 lbf. Selected fictional demands are 156 forward, 97.5 rearward/to either side and 39 downward lbf. Stipulated peak connection demand 160 lbf is assessed, not a sum of WLL labels. No real component rating or actual compliance certification is claimed.

Route laws driver carrier requirements height access weather and stopping FIC-GROUND-J01 and FIC-RELEASE-J01 stipulate that every item/attachment/cover/release is reachable from stable ground, each load is independently stable before staged release, and the confirmed hand-unload surface/sequence is suitable. No bed climbing, ramp or customer help is introduced. A shifted or leaning actual load stays secured for qualified help.

Receiver paid-hauler item vehicle hand-unload hours PPE fees payment and backup FIC-ROAD-J01 separately stipulates current authority/coverage, paid-commercial receiver acceptance, cutoff,

complete fees, containment, closed tailgate, lights/plate/mirrors, route/weather and permitted recheck stops. All nine evidence-ledger records are explicitly invented and dated 2026-11-20. They do not obtain a real license, receiver call or operator qualification.

Pre-public-road authorization HOLD and evidence link
CONDITIONAL_PASS_ONLY_IF_ALL_FICTIONAL_STIPULATIONS_HOLD. The paper example can proceed only under every assumed confirmed ledger fact; remove or fail any critical fact and the whole departure becomes HOLD. The 180 lb load and positive mass margins do not establish actual anchors, restraint capacity, tire suitability, ground access, lawful receiving or operator competence. A real learner supplies actual evidence in J05/J08 and completes the single whole-job rehearsal in J14 from lesson 04.4. Learner actual result: NOT_ESTABLISHED_BY_THIS_EXAMPLE.

J06 Complete Owner Cycle and Order Cost

J06 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order version estimate actual dates and source evidence J01-PLAN is the fictional accepted baseline. An own-fault return replaces the affected total cost history; it never creates a second sale.

Preparation round trip onsite receiver admin and reset minutes Preparation 25 + travel 60 + onsite 75 + receiver 40 + administration 30 + reset 25 = 255 owner minutes. At $30 per hour, owner-time value is $127.50.

Miles fuel cash and separate economic vehicle-use allocation The route is a fictional 28 miles. Fuel cash is $6.72 and the separate economic vehicle-use allocation is $7.00; neither is a duplicated all-in mileage rate.

Receiver weight tier minimum extras tax deliveries and complete bill For one delivery, max(180 ÷ 2,000 × $60, $120) + $55 = $175. This complete fictional allowance is not a TDS quote; obtain the actual total and safe unloading confirmation.

Stock consumption and reusable allocation without repurchase Consumed stock is $4.38 and reusable allocation is $4.00. Whole packs and kit were funded at launch rather than purchased again for this visit.

Paid helper loaded cost paid admin and assigned acquisition Paid helper cash is confirmed zero in the fiction; paid administration is $3.00 and paid acquisition is $0 for the organic referral. Actual confirmed zero requires evidence.

Net price customer tax gross invoice actual gross receipts and fees Net service price $385 + illustrative customer tax $31.76 = gross invoice $416.76. One modeled receipt fee is $12.39; credit the customer's gross payment to the invoice.

Contribution before reserve after reserve overhead limits and decision Contribution is $45.01 before the chosen $20 reserve and $25.01 after it. The $180 monthly overhead and personal tax remain separate; this is not take-home pay or demand evidence.

Before-purchase receiver full-cycle price willingness and funding decision The $385 case gives $45.01 before reserve/$25.01 after it. A separate $360 net sensitivity gives $389.70 gross, $11.60 receipt fee, $20.80 before reserve and only $0.80 after it, before $180 monthly overhead/personal tax. The $359.18 zero-after-reserve arithmetic threshold is not a sustainable price. Confirm actual commercial unloading, full receiver charges, measured complete time and real willingness for equivalent items/occupied volume/weight/access before committing funds.

J07 Customer Quote Rights and Change Agreement

J07 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order version seller customer and service-site identity SIMULATED J01-V1. Fictional seller/customer IDs only; no real signature or booking.

Included item IDs locations result and retained/excluded property Only A01–A08/B01–B06/C01–C10/D01–D06 per J04. No heavy/stairs/demolition/hazardous work.

Customer preparation parking path access date and receiving conditions Private level accessible site and conditions stipulated; real J02/J04/J05/receiver evidence still required.

Net price actual tax total included costs and payment timing The fictional quote is $385 net + $31.76 illustrative customer tax = $416.76 total. No deposit is collected; one gross credit settles on Day 1.

Actual contact negotiation and acceptance history Actual formation facts pending; no remote-sale exemption preselected.

Applicable rights review cancellation notices delivery and process Determine FTC/Texas applicability and attach required actual notices before use. Mandatory rights preserved.

Change authorization correction terms and customer retained copy The separate requested-extra example changes the net quote from $385 to $445 after reassessment and retained authorization before extra work. It is not the own-fault missed-item correction, which remains the original obligation.

J08 Collection Loading and Securement Checks

J08 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order exact included item register and current site permission J01 accepted baseline is thirty identified pieces totaling a fictional 180 lb. Check each agreed item ID against the current register.

Operator condition weather private path bystanders and stopping plan Private level controlled space is stipulated for teaching. Record actual weather, operator condition, PPE, path, bystanders and safe stationary vehicle setup.

Item shape grip contents individual capability and method Every piece requires its own grip, shape, visible contents, condition and capability assessment. The fictional 4/8/7/5 lb inputs are not universal safe limits.

Controlled lift carry set-down no twists overhead work ramps or bed climbing Lift, carry and set down only within demonstrated control. Stop for lost view or grip, strain, fatigue or changed conditions. No customer assistance, jerking, overhead loading or bed climbing.

Load order positions axle/distribution evidence tailgate and clearances Before departure the actual baseline, cargo, configuration and bounded placement must support every applicable rating under a qualified vehicle-specific assessment. Record calculated and measured values separately. Obtain loaded weighing where maker instructions, the qualified assessment, uncertainty, limits or changed setup demand it; no measurements are invented.

Restraint anchors labels condition instructions and cover Inspect actual anchors, full webbing and hardware, label/WLL and mechanism. Install the validated arrangement under matched instructions; bundle ties do not secure cargo.

Pre-road weight securement visibility route and receiving recheck Check cover, tailgate, lights, plate, visibility, loose kit and current receiver conditions. Record lawful recheck location and earlier applicable time/distance/condition trigger.

Final item count missed items issues pause and departure authority Baseline final check covers all thirty IDs. In the alternative own-fault history, D01–D06 are missed and the first trip has twenty-four pieces/150 lb. Record that unresolved obligation honestly.

J09 Commercial Receiver Unload and Weight Ticket

J09 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Facility address date and named confirmation evidence Researched candidate: TDS Landfill, 3016 FM 1327, Creedmoor, TX 78610. No real facility contact or load approval occurred.

Paid-hauler exact material vehicle hand-unload account and payment acceptance Use the commercial MSW inquiry lane. Confirm the paid-hauler customer, exact items, vehicle, hand-unload location/method, account and payment rules. Do not assume a citizen/free-resident tier.

Hours last entry queue unload zone PPE and instructions Current gate page says 7 a.m.–5:30 p.m. or sunset, Monday–Saturday. Older FAQ/PDF hours conflict. Confirm last hand-unload entry and PPE; allow queue and closure contingency.

Actual arrival queue unload departure and stopping issue The first baseline queue/unload allowance is fictional 40 minutes. Record actual arrival, queue, unload and exit separately.

Ticket ID vehicle customer material gross tare net pounds/short tons Baseline first delivery is fictional 180 lb. Alternative own-fault deliveries are 150 lb then 30 lb. No real receiver ticket, baseline weight or qualified departure assessment was obtained. Disclose configuration differences when comparing gross/tare values.

Rate minimum item extras all surcharges receiving tax and total paid Case receiving cost is a fictional complete $175 per delivery: $120 base plus an aggregate $55 allowance for all extras and receiving tax. Actual measured net weight is distinct from minimum billed weight; retain every real charge.

Destination rejection secure load authorized alternative and notifications If the assigned area or unloading is unsupported, stop with load secured. Use a preconfirmed lawful alternative and document retained/refused items; never dump or improvise unapproved storage.

Receipt/ticket retention cost variance and order links Attach the actual scale ticket, payment receipt and order reference. The FAQ gives a ticket-reprint path. Reconcile actual complete charge and elapsed time into J06/J10/J13.

J10 Dated Cash Gross Receipts Fees and Held Money

J10 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Opening bank held tax reserve and authorized owner funds Explicit opening business seed is $2,500. Protected household $6,000 and uncommitted eligible $1,500 are not business cash.

Dated actual cash outflow payee purpose evidence Base cash events: launch $1,974 on Day 0; first-order pre-receipt cash $184.72 on Day 1; next-order cash $184.24 on Day 8.

Invoice net tax total and service date J01: net $385, illustrative tax $31.76, invoice $416.76, service Day 1. J02: net $345, tax $28.46, invoice $373.46, service Day 8.

Gross customer credit receipt date method actual fee J01 gross credit $416.76 and modeled fee $12.39 on Day 1; J02 gross credit $373.46 and modeled fee $11.13 on Day 9. Use actual learner settlement evidence rather than copying this rule.

Bank settlement amount date and reconciliation Net settlements are $404.37 and $362.33. Credit gross payment to the invoice; post the processor fee separately as business cost.

Held customer tax reserve transfers remittance and free cash Base closing bank $923.74 includes tax held $60.22 and reserve $40; free cash is $823.52. No customer-tax remittance occurs inside this short example.

Minimum including opening cushion gap and funding decision Base minimum bank/free cash is $341.28 and chosen cushion is $300, so gap is zero. A changed scenario never adds owner money automatically.

J11 Stop Change and Own Fault Correction

J11 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order original version date issue report and evidence Alternative J01 history: six agreed D01–D06 cardboard pieces were missed. Customer reports on Day 3 and supported correction is scheduled Day 4.

Immediate stopping people property cargo and notifications Pause and review original list/evidence; acknowledge the missed obligation. Reconfirm current authority, handling, load, route and commercial receiving before correction.

Extra customer request versus own-fault original obligation Missed agreed work is own fault. A genuinely new customer request is assessed and quoted separately before work.

Reassessed method people vehicle receiver rights and costs Reopen each changed item, access, capability, weight/distribution, restraint, receiving, rights and cash condition. No actual approval is invented.

Supported revision net tax total schedule and before-work authorization The separate requested-extra scenario changes net quote from $385 to $445 after reassessment and before-work authorization. It is not the own-fault return.

Own-fault corrective visit original invoice no new sale or receipt Keep the original $385 net/$416.76 gross invoice. No new sale, customer credit or reserve is created. Fictional actual first load is 150 lb and corrective load 30 lb.

Actual total replacement history cash dates result and prevention Alternative total: 400 owner minutes, 52 miles, two $175 receiver deliveries, $350 receiving cash. Contribution is −$221.79 before the same $20 reserve and −$241.79 after it. Day 4 return cash is $181.76. Prevent recurrence with item-ID final inspection.

J12 Handover Invoice and Customer Care

J12 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Invoice order quote version seller customer and dates SIMULATED J01 invoice linked to accepted version V1. No real customer invoice or signature exists.

Exact completed item IDs retained exclusions and unresolved actions Baseline thirty agreed pieces/180 lb are stipulated removed. Alternative initial visit removes twenty-four pieces/150 lb; D01–D06 remain unresolved until correction.

Final pickup site path property inspection and customer acknowledgment Record actual final item status and route/property observations. Customer acknowledgment does not waive mandatory rights. Found valuables need instructions.

Actual commercial destination receipt relevant evidence Actual destination needs actual receiver evidence. Case receiving is fictional; no donation, recycling outcome or tax deduction is claimed.

Net service tax total credits refunds and original obligation Baseline net $385 plus illustrative tax $31.76 equals $416.76. Own-fault return stays under that original invoice with no new charge.

Gross customer payments references outstanding and due date Gross $416.76 clears the invoice. The $12.39 modeled fee gives $404.37 bank settlement and does not leave the customer owing a fee.

Customer retained copy care contact remedy and follow-up consent Deliver a retained copy and actual problem-reporting contact. Obtain separate permission for follow-up, photos or testimonials; do not require a review or referral.

J13 Actual Review Route Season and Next Offer

J13 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Order baseline actual history and linked evidence Preserve J01 plan. Compare the callback as an alternative total history, not a second sale. J02 is an independently assessed next customer.

Six-phase time miles receiving stock actual fees and cost variance Baseline is 255 minutes; own-fault total is 400 minutes. A second receiver minimum still applies to the smaller corrective delivery. No actual productivity was measured.

Owner-value contribution reserve held cash and overhead limitation Contributions before/after reserve: J01 $45.01/$25.01; J02 $30.57/$10.57; callback −$221.79/−$241.79. These do not establish full-month profit.

Fault customer feedback root cause and preventive action Six agreed cardboard pieces were missed by the operator. Improve the item-ID final check and preserve the customer’s remedy.

Route/queue/weather/season patterns and real demand evidence No actual seasonal pattern is claimed. Measure route, queue, weather/closure and genuine request patterns before promising daily capacity or repeat dates.

Separate next order reassessment repeat permission and allocation J02 is a separate 150 lb fictional request, not leftovers or automatic repeat work. Allocate shared travel/receiving only when actual permission, capacity, route and receiving evidence justify it.

Keep revise HOLD or decline next offer and public promise Recheck current menus and actual willingness for a complete sustainable price. Keep, revise, HOLD or decline the supported offer; do not add untrained heavy work.

J14 Base Reset Whole Rehearsal and Readiness

J14 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Practice order site owner permission date actual operator and instruction J-PRACTICE-01 is an illustrative record only. The course author did not perform actual instruction or permitted practice.

Actual complete preparation assessment collection load securement record links Link current J04/J05/J08 evidence. Generated diagrams, fictional weights and blank checks do not demonstrate actual handling or load control.

Before-road weight route commercial receiving and unload evidence Obtain supported predeparture capacity evidence from the dated measured baseline, actual cargo and qualified vehicle-specific bounded placement assessment; obtain loaded weighing if maker instructions, the qualified assessment, uncertainty, limits or changed setup require it. Keep calculated and measured values separate. Link validated securement and actual commercial receiving/unload evidence. A critical gap means HOLD.

Final inspection base return tools PPE restraint and cover reset At base, reconcile remaining material and inspect ordinary-work equipment, anchors, cover, straps and PPE. Follow maker care/drying/storage and quarantine doubtful items; no hazardous cleanup is taught.

Observed six-phase time failures stopped actions corrections and retry Case 255 minutes is not a rehearsal measurement. Record actual phase start/end, elapsed and owner time, interruptions, failed controls, instruction and necessary retry.

Real local fit authority coverage tax rights quote and cash evidence links Link one current file across the applicable J01–J15 records. Use the one full practical record for the readiness decision without repeating another examination.

One order scope proceed HOLD decline responsible action and review trigger Keep paid work on HOLD until real critical evidence closes. Proceed only with the specifically supported offer, items, site, vehicle, load, route and receiver; a changed inquiry reopens assessment.

J15 Customer Channels and Acquisition Cost

J15 Fictional worked record

SIMULATED Case J teaching record; dates, items, costs, permissions and observations are invented or pending as explicitly stated. This is separate from the neutral blank master.

Channel dates area permitted posting/referral and truthful offer Standalone FICTIONAL campaign, separate from J01/J02 organic referrals. No ad, message, account or campaign was actually created.

Current category eligibility charging matching refund and spending terms Thumbtack's Austin junk-removal category was checked November 19, 2026. Actual eligibility, matching, billing, lead prices, refunds and spending controls require current review before funding.

Cash spend authorized cap dates and source receipts Fictional campaign cash spend is $120. Choose an authorized test cap, dates and stop rule before spending real funds.

Prospecting reply assessment owner minutes and allocation rule Prospecting/reply/qualification time is 180 owner minutes at $30/hour = $90 owner value. Allocate consistently and do not count the same time again in order administration.

Inquiries qualified accepted completed paid orders and failed leads Eight inquiries, four qualified and two completed paid orders are stipulated. Failed leads remain in total cash/time. No real leads were obtained.

Cash and owner-time value per completed paid order and full acquisition Cash acquisition per completed paid order is $120/2 = $60; owner-value acquisition is $90/2 = $45; full acquisition is $105. With zero completed paid orders, CAC is unavailable rather than zero.

Assigned matching-order cost contribution and stop/revise decision Assign full acquisition only to matching acquired orders. Base organic referrals have confirmed fictional zero acquisition cash. $105 exceeds the first order's planned contribution; revise or stop before further spending.

01 1 Test a local small load offer before committing to a vehicle

Working forms J01, J04

Practice assignment

Assess three contrasting requests before a vehicle or equipment commitment.

- A fits the accessible light-item description, B requests a heavy upstairs sofa, C has unknown containers.
- The current comparison contains broader competing offers. No real customer willingness has yet been recorded.

Deliverable J01, J04 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- Advance A only to exact assessment; separate B’s helper/decline decision; hold C.
- Real willingness is still pending. Do not buy from the fictional exercise or treat published menus as equivalent quotes.
- The advertised promise matches actual training.
- Current alternatives and genuine willingness are examined before spending.
- Unknown authority/materials remain HOLD.

02 1 Resolve paid hauler authority receiving coverage and tax

Working forms J02, J09

Practice assignment

Close a proposed route with two unresolved critical facts.

- The city application and general-liability certificate are present; active vehicle-specific confirmation/decals and commercial-auto evidence are missing.
- Receiver website lists general trash, but paid-hauler hand-unload acceptance and complete charges are not confirmed.

Deliverable J02, J09 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- HOLD dependent collection until the exact vehicle authorization/decal conditions, separate GL and commercial-auto evidence, reporting/renewal duties and actual commercial receiving terms are supported.
- Research and price preparation can continue; do not create a fake approval from a course example.
- Each requirement has current evidence, responsible person and status.
- Paid transport is explicitly assessed.
- No resident privilege or fictional permission closes a real requirement.

02 2 Fund readiness and protect household cash

Working forms J03, J10

Practice assignment

Test funding before the first settled customer receipt.

- Launch $1,974 and first pre-receipt outflow $184.72.
- Compare authorized seed $2,500 with a separate $2,400 alternative; chosen cushion $300.

Deliverable J03, J10 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- Base minimum $341.28 clears the cushion.
- Alternative minimum $241.28 shows a $58.72 gap; do not auto-add owner funds or spend protected household cash.
- Dates precede balance conclusions.
- Held tax/reserve and household funds remain distinct.
- Vehicle purchase and instruction are evaluated before commitment.

03 1 Inspect the items and route choose solo helper or decline

Working forms J04, J11

Practice assignment

Decide which requests can enter the starter order.

- Two identified empty rigid wooden crates are staged on a dry private slab; their condition and individual scale weights are available.
- A sofa is upstairs; the customer offers to hold one end.
- An unmarked sealed tub is described as probably harmless.
- The receiver has not confirmed paid-hauler hand unloading.

Deliverable Four J04 rows and a J11 action for each unresolved condition.

Your answer _____

_____

Worked answer and self check

- Crates are candidates, pending the full route, transfer, restraint and receiver gates; a light measured weight alone does not accept the order.
- Hold the sofa for a separately trained, covered team/equipment plan or decline; the customer is not the helper plan.
- Exclude the sealed unknown tub without opening or testing it.
- Hold all collection until the actual commercial receiving and hand-unload lane is resolved.
- Authority and REMOVE/KEEP/HOLD are explicit.
- No photograph or universal weight threshold is treated as a lift assessment.
- The decision includes collection, transport and receiving.

03 2 Prove vehicle capacity restraint compatibility and the full route

Working forms J05, J02

Practice assignment

Reject the failed load and explain the separate positive Case J result.

- Use the independent failed-load labels/readings and the filled TECH-J-POS-01 positive contract; do not mix their configurations.
- A strap has a high breaking-strength number, but its WLL tag is unreadable.
- The operator proposes driving to the landfill with no supported axle-placement assessment and checking capacity there.
- The positive example’s mass bounds pass, but an actual operator has no manufacturer-supported anchor evidence.

Deliverable A J05 calculation, evidence record and departure decision.

Your answer _____

_____

Worked answer and self check

- Failed example: payload arithmetic leaves 700 lb and gross 6,500 is 700 below GVWR 7,200, but rear 3,840 exceeds rear GAWR 3,800 by 40 lb: HOLD. Front GAWR is 3,600. Positive arithmetic does not override the failed axle.
- Remove the unidentifiable strap from the planned system; do not convert breaking strength into a usable rating from memory.
- Do not use the receiving trip to discover whether capacity is adequate. Establish an actual baseline, item weights and a competent supported placement assessment before departure. If that cannot support this load, reduce/remove it or arrange permitted weighing before it travels; actual onsite weighing is not a universal rule.
- Positive paper mass case: calculated loaded 3,021.83/3,358.17/6,380 lb; conservative whole-pound upper 3,040/3,387/6,415 leaves 560/413/785 lb to the fictional axle/gross limits. Its whole release is conditional on the filled invented ledger. Missing actual anchor evidence still means HOLD for the real load.
- Payload, front axle, rear axle, tires and restraints are separate gates.
- All numerical ratings in the exercise remain fictional.
- A supported predeparture capacity decision and commercial receiving/road route are recorded; calculated and measured results remain distinct.
- The filled fictional mass PASS, fictional conditional whole release and unestablished learner actual decision are separate.

03 3 Price the full cycle and agree a clear quote

Working forms J06, J07, J10

Practice assignment

Build and review a first-order quote before acceptance.

- Use the frozen first-order Case J inputs and six-phase cycle.
- Actual local willingness, receiving confirmation and customer formation facts must be supplied separately.
- Compare the unchanged $385 plan with a separate $360 net-price sensitivity; do not overwrite the accepted plan. Receiver approval, measured cycle, equivalent-volume willingness and monthly overhead remain real evidence gates.

Deliverable J06, J07, J10 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- Show $385 net, $31.76 illustrative tax and $416.76 total; record the modeled $25.01 after-reserve contribution internally.
- Keep the real order on HOLD until critical actual evidence closes; retain accepted scope and rights documents.
- At $360, only $0.80 remains after reserve before monthly overhead. Do not justify buying from an arithmetic cost floor; compare a chosen sustainable complete price with real equivalent-scope willingness.
- Complete owner time and receiver minimum are included.
- Gross invoice is distinct from net revenue and settlement.
- Quote is copyable, item-specific and rights-aware.
- The before-purchase decision links confirmed receiver/unload terms, measured full-cycle time, complete fees/tax, a chosen minimum acceptable price and real equivalent-scope willingness.

04 1 Prepare the work area and collect the accepted items

Working forms J04, J08

Practice assignment

Prepare and demonstrate a bounded collection movement.

- One known empty rigid crate, actual scale weight and customer permission.
- The direct route crosses a loose plastic protection sheet and a closed gate.
- A cart with missing instructions is available.

Deliverable A J08 plan, one observed controlled practice movement after the gates pass, and a note of what was changed.

Your answer _____

_____

Worked answer and self check

- Keep the move on HOLD while the gate and slipping protection are unresolved. Establish a stable clear permitted path and prepared setdown first.
- Use only a separately assessed manageable item and transfer; do not take the cart’s availability as permission to use it.
- Record actual observations and time. If grip or transfer height cannot be controlled, stop and revise the job rather than repeatedly trying.
- Staging, hands/feet clearance and a setdown are prepared.
- No customer labor, blind reach or undisclosed sorting occurs.
- Any physical demonstration record is supplied by the learner, never prefilled as completed.

04 2 Place restrain and cover the load before departure

Working forms J05, J08

Practice assignment

Find the unsafe substitutions in a proposed load.

- Operator has copied a cargo-anchor number from another Ford model.
- A cover is tight, but a rigid crate can slide forward under it.
- The CamJam manual’s required labeling for a proposed frictional method is absent.
- Final rear axle scale reading is over the actual rating.

Deliverable J05/J08 corrected plan and a departure decision.

Your answer _____

_____

Worked answer and self check

- Reject the unrelated anchor number; resolve the actual F-150 anchor evidence. The model name and the strap’s WLL do not supply it.
- Hold: independently restrain the crate under a supported full arrangement; covering alone does not restrain it.
- Do not use that method; obtain compatible labeled equipment and verified instruction or revise the supported plan.
- Do not enter public roads. Remove/revise safely on site, then obtain fresh evidence for all limits.
- Mechanism practice is distinguished from road-load validation.
- Cover, restraint, payload and each axle can fail independently.
- No numerical strap count or tension is declared universally sufficient.

04 3 Arrive weigh and unload in the confirmed receiving lane

Working forms J09, J10

Practice assignment

Reconcile the receiving record and a refused unload.

- Fictional ticket: gross 5,900 lb, tare 5,600 lb; two-ton minimum applies.
- The assigned tipping location needs bed climbing to reach the load.
- One excluded battery device is discovered in a customer box at the gate.

Deliverable A J09 reconciliation, J10 receipt link and J11 HOLD decision.

Your answer _____

_____

Worked answer and self check

- Net measured disposal would be 300 lb, equal to 0.15 short ton, if both readings are comparable and the facility confirms the transaction. The 2-ton billing minimum is not measured material or payload evidence.
- Do not unload with the unsupported method; ask staff for a suitable location or a revised lawful receiving plan.
- Stop the ordinary unloading process and follow staff/appropriate specialist direction without opening, crushing or mixing the device; do not improvise hazardous transport packaging.
- Scale quantity, billable minimum and payment are separate fields.
- A permitted facility still needs a suitable hand-unload arrangement.
- Rejected materials are not abandoned or casually rerouted.

04 4 Reset the kit and complete one permitted whole job rehearsal

Working forms J14, J08

Practice assignment

Audit a rehearsal claim before launch.

- A learner records 40 minutes of pickup time and a photo of a covered truck.
- No supported predeparture capacity basis or receiver ticket is attached; a missing onsite weigh is wrongly treated as the only issue.
- The load was left overnight at home pending a facility call.
- The learner reports the kit was ready immediately but two straps were still wet and uninspected.

Deliverable A J14 readiness decision, missing evidence list and corrective rehearsal plan.

Your answer _____

_____

Worked answer and self check

- HOLD: collection is only one phase; a covered-truck photo does not establish load restraint or capacity.
- Resolve the actual baseline, item weights and qualified placement/capacity assessment; arrange loaded weighing when needed before an unresolved load travels. Obtain a lawful complete receiving delivery and records. There is no universal every-pickup onsite axle-weigh requirement.
- Do not count the improvised overnight storage as a completed receiving route or assume it is permitted.
- Complete inspection, maker-directed drying/care and actual reset; rebuild the complete-cycle time and cost.
- One full permitted physical rehearsal is documented honestly.
- The final decision is bounded to demonstrated items, vehicle and route.
- Missing evidence produces a specific HOLD instead of an invented pass.
- Actual scale observations and calculated predictions are clearly identified; required weighing access and costs are resolved.

05 1 Find suitable customers and measure acquisition

Working forms J01, J15

Practice assignment

Review a truthful ad reply and a small acquisition test.

- Use the standalone campaign, not the organic-referral case.
- One inquiry asks for an upstairs sofa; another will not authorize item photographs.

Deliverable J01, J15 dated connected records for the proposed order.

Your advertisement draft

_____

_____

_____

Your first reply draft

_____

_____

_____

Your partnership introduction draft

_____

_____

_____

Worked answer and self check

- Exclude the upstairs heavy item from the core; request other adequate permitted evidence or hold the second request.
- Calculate $60 cash and $105 full acquisition per completed paid order; test viability without attributing outcomes to the case.
- Channels and images have permission.
- No unsupported license/results/earnings claim appears.
- All failed-lead cash and owner time are counted once.

05 2 Hand over the result and reconcile the actual invoice

Working forms J09, J10, J12

Practice assignment

Reconcile one invoice paid through a fee-charging processor.

- Fictional first invoice and gross credit $416.76; actual modeled fee $12.39.
- A receiver ticket exists but actual fee detail must be reconciled separately.

Deliverable J09, J10, J12 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- Credit $416.76 to the invoice, post $12.39 fee and reconcile $404.37 settlement.
- Keep ticket/receipt, collection list and customer handover linked; leave any missing real detail pending.
- Customer credit uses gross paid.
- Actual fees and settlement evidence replace a plan.
- Held tax/reserve are not free money.

05 3 Review fault repeat work and one first order decision

Working forms J11, J13, J14

Practice assignment

Decide what the business should do with a missed item and incomplete readiness evidence.

- A preapproved light bundle was missed; original invoice already paid.
- Paper calculations pass, but actual commercial receiving and the permitted whole rehearsal are not evidenced.

Deliverable J11, J13, J14 dated connected records for the proposed order.

Your answer _____

_____

Worked answer and self check

- Treat the bundle as own-fault correction under the original order, with no new sale; update the alternative total history including the second receiver minimum.
- Keep real paid work on HOLD until the actual critical receiving/practice gaps close; record who obtains evidence and when.
- Callback is one original sale and replacement total cost history.
- Review addresses full cycle, route, season and real next-order evidence.
- One complete rehearsal supports one current decision.

Source register

Read the identified official source in its product and jurisdiction limits. Recheck changing requirements and exact equipment documents before work. Original teaching figures and fictional observations are not field validation.

JB01 Market research and competitive analysis

Demand and competitive alternatives inform the local-fit research design.

No Austin demand or willingness was measured; this is a research method.

https://www.sba.gov/business-guide/plan-your-business/market-research-competitive-analysis

JB02 Launch your business

Identity, business location, registration, licensing, banking and coverage are distinct decisions.

General map only; it does not supply a hauling authorization.

https://www.sba.gov/counseling/launch-your-business/

JB03 Private Waste Hauler

Austin for-fee collection license, vehicle-specific confirmation/decals, annual renewal/expiry, tonnage records and separate general-liability and commercial-auto evidence. The published $380 fee applies to landfill-hauling vehicles.

A recycling/compost/mulch-only fee exemption does not remove the license requirement. Verify the actual route and current application/vehicle requirements; no application, license, exemption, policy or approval was obtained.

https://www.austintexas.gov/development-services/private-waste-hauler

JB04 TxDMV Number

State carrier registration triggers include qualifying weight/rating and household goods for compensation regardless of vehicle weight.

A small pickup or junk-removal label is not an exemption. Actual discarded-waste versus moving-goods activity and state/federal applicability require supported resolution before dependent work.

https://www.txdmv.gov/motor-carriers/txdmv-number

JB05 Gate Rates and Waste Drop Off Prices

Named Creedmoor landfill MSW lane, two-ton minimum, rate and extra charges; current web hours differ from older PDF/FAQ.

Published $60/ton plus charges with $120 base minimum is not an all-in quote. Commercial paid-hauler, vehicle, hand-unload, PPE, payment, material acceptance and total charges need direct preloading confirmation. $66 citizen tier is not assumed. Case J $175 is fictional, not TDS pricing.

https://www.texasdisposal.com/gate-rates/

JB06 Texas Disposal Systems Landfill FAQ

Accepted ordinary trash categories, excluded materials, receiving queries and scale-ticket reprint path.

FAQ says 7pm, newer gate page says 5:30pm or sunset; use earlier published closure and confirm hand-unload/last-entry. Generic coverings/tie-down lists are not securement engineering or an override of Texas law/manufacturer instructions.

https://www.texasdisposal.com/faqs/landfill/

JB07 Taxable Services

Garbage and other waste collection/removal is listed as taxable real-property service.

Actual classification, sourcing, permit, current rate and reporting remain transaction-specific. Case 8.25% is illustrative, not an address lookup.

https://comptroller.texas.gov/taxes/publications/96-259.php/1000

JB08 Small Business Insurance

Personal and business cover differ; a business-owner package does not automatically include commercial auto or all exposures.

No actual policy, waste activity, helper, rented truck, damage, deductible or claim outcome is approved.

https://content.naic.org/consumer/small-business.htm

JB09 Buyers Remorse The FTC Cooling Off Rule May Help

Covered off-premises sales, formation facts, exclusions and required notices.

Entirely remote formation is a factual issue. Online contact followed by onsite sale is not automatically entirely remote; state/local rights also need review.

https://consumer.ftc.gov/articles/buyers-remorse-ftcs-cooling-rule-may-help

JB10 Door to Door Sales and Three Day Right of Rescission

Texas-specific off-premises consumer-sales rights and required seller documents for covered transactions.

Scope/exclusions require review of the actual transaction; no generic mandatory-notice form or waiver is supplied.

https://www.texasattorneygeneral.gov/consumer-protection/home-real-estate-and-travel/door-door-sales-3-day-right-rescission

JB11 Recordkeeping

Supporting documents establish income, expenses and property entries; retention depends on the recorded event.

Management owner time and reserves are not automatically deductible expenses; no universal retention period.

https://www.irs.gov/businesses/small-businesses-self-employed/recordkeeping

JB12 Estimated taxes

Income/self-employment tax review remains separate from customer sales-tax money.

No personal liability, due date or fixed tax-saving percentage is prescribed.

https://www.irs.gov/businesses/small-businesses-self-employed/estimated-taxes

JB13 Independent contractor or employee

Future help requires actual relationship/control review for federal employment-tax classification.

Not a universal state employment, safety, wage or insurance determination; customer assistance is not the default solution.

https://www.irs.gov/businesses/small-businesses-self-employed/independent-contractor-self-employed-or-employee

JB14 Advertising and Marketing

Advertising claims need evidence and truthful material disclosures.

No approval of the example ads, verified credentials, donated tonnage, customer testimonial or environmental percentage is implied.

https://www.ftc.gov/business-guidance/advertising-marketing

JB15 Junk removal services near Austin Texas

Current junk-removal category in Austin confirmed; requests distinguish haul size, stairs and large items.

Category availability does not establish this operator eligibility, terms, lead price, job volume or earnings; no account created.

https://www.thumbtack.com/tx/austin/junk-removal

JB16 Pros and paid connections

Primary pro information describes paid leads, budgeting and controls.

Promotion not adopted. Current exact account/category billing, matching, refund and spending terms must be reviewed before funding; a lead is not an accepted order.

https://www.thumbtack.com/pro?coBrand=networkleads

JB17 Item Hauling Pricing

Dated Austin public menu with minimum, cubic-foot bands and special-handling differences.

No contact or customer quote; size, stairs, crew, exact duration and tax terms not established; environmental/credential claims not adopted.

https://www.gorillajunk.com/junk%20removal/prices/

JB18 KAT Junk Removal Pricing

Austin-area public trailer fractions and single-item example with weight sensitivity.

Trailer dimensions, payload, crew, duration, stairs, taxes and special fees not established; not equivalent to solo core.

https://www.katjunkremoval.com/

JB19 Austin Junk Removal Pricing and Rates

Current Austin public 15-foot trailer bands, included work, tax and specialty/extra-labor examples.

Do not infer usable volume/payload or copy heavy/special-item promises. No quote/contact; crew for standard load and actual duration unknown.

https://smileysjunkremoval.com/pricing

JB20 Recycle and Reuse Center

Resident eligibility/appointments and restricted materials; business hazardous waste is not eligible.

Resident privileges do not establish acceptance of paid commercially hauled loads. No core route uses this center or hazardous material.

https://www.austintexas.gov/resource-recovery/locations/recycle-and-reuse-drop-center

JB21 On Demand Collection Program Calendar Year Update February 19 2026

Official current evidence that municipal on-demand bulk collection is a real customer alternative.

Not proof that every customer/address/item qualifies or that pickup is free. Ask customer to check current eligibility, allowed items, schedule and terms themselves.

https://services.austintexas.gov/edims/document.cfm?id=467844

JT01 Materials Handling Heavy Lifting

Size, shape, reach, grip, duration and surroundings affect handling risk. Keep loads close, avoid twisting while loaded, prepare access and use appropriate assistance/aids.

General electrical-work ergonomic examples, not a junk-hauler qualification or universal solo lifting allowance; historical statistics and 50-pound examples are not imported as a safe threshold.

https://www.osha.gov/etools/electrical-contractors/materials-handling/heavy

JT02 Materials Handling Pushing Pulling and Carrying

Handle position, visibility, wheel condition, pushing force and surface affect cart handling. Keep sight over the load; inspect wheels and use appropriate tire pressure.

Not a complete model-specific handtruck operating method; numeric force examples and stair-machine instructions are not transferred to core practice.

https://www.osha.gov/etools/electrical-contractors/materials-handling/pushing

JT03 Materials Handling and Storage OSHA 2236

Plan material movements and use equipment within its capabilities. Keep routes clear and provide suitable instruction/practice for manual handling.

Older general guidance, current access confirmed; not used for old injury statistics, lifting capacities, current penalty values or powered equipment qualification. Core excludes powered handling.

https://www.osha.gov/Publications/osha2236.pdf

JT04 Personal Protective Equipment Overview

PPE selection, fit, condition, limitations and training follow assessed hazards.

Does not establish a universal junk-removal PPE list or make respiratory exposure permissible. Employer duties depend on actual operation; course excludes contaminated work.

https://www.osha.gov/personal-protective-equipment

JT05 Household Hazardous Waste

Household products can have hazardous properties and must not be mixed indiscriminately. Household federal exclusion does not eliminate state/local regulation.

No commercial collection/transport/storage permission inferred; no chemistry recipes, opening, sampling or hazardous packaging taught.

https://www.epa.gov/hw/household-hazardous-waste-hhw

JT06 Used Lithium Ion Batteries

Batteries/devices should not enter ordinary trash or municipal recycling bins; damage/crushing can start fires. Business and transport conditions differ from household advice.

Core excludes batteries/devices. No hazmat packaging, terminal-taping transport recipe or damaged-battery procedure supplied.

https://www.epa.gov/recycle/used-lithium-ion-batteries

JT07 Stationary Refrigeration Safe Disposal Requirements

Refrigerant appliances follow a separate safe disposal chain.

Appliances excluded from core; no refrigerant recovery, cutting lines, certification claim or universal appliance-hauler duty invented.

https://www.epa.gov/section608/stationary-refrigeration-safe-disposal-requirements

JT08 2024 U S F 150 Owner s Manual load carrying and anchor precautions

Actual label controls occupants/cargo payload; additional equipment reduces availability. GVWR and individual GAWR are separate limits. Do not attach one tie-down between bed and tailgate anchors; actual applicable anchor evidence required.

Reference configuration is illustrative. Actual labels, supplied manual, accessories/condition and competent actual arrangement validation remain mandatory. Tailgate-only 400 lb is not a bed-anchor rating. Searchable 276/600 lb table rejected after model footer showed 2024 Maverick. No engine-specific capacity imported.

https://www.fordservicecontent.com/Ford_Content/vdirsnet/OwnerManual/Home/Content?ProcUid=G2135395&Uid=G2135387&buildtype=web&countryCode=USA&div=f&languageCode=en&moidRef=G2129608&userMarket=USA&vFilteringEnabled=False&variantid=9537

JT09 TireWise Tires

Vehicle placard/manual identifies appropriate size and recommended cold inflation. Sidewall maximum is not the vehicle’s prescribed pressure.

No tire pressure or rating prescribed for an unidentified truck; actual modifications/fitted tires require applicability check.

https://www.nhtsa.gov/vehicle-safety/tires

JT10 Transportation Code Chapter 725 Transportation of Loose Materials

Refuse falls within loose material; chapter has an operation-specific commercial definition. Commercial loose-material loads require firmly front/back secured covering or complete compartment enclosure; secure tailgate and remove residue from non-load-carrying parts.

Texas example only; low-load exception in (c) is subject to commercial (e), not an automatic commercial exemption. No penalty figures imported. Containment does not certify load restraint.

https://tcss.legis.texas.gov/resources/TN/pdf/TN.725.pdf

JT11 Cargo Securement Rules

Covered interstate cargo-carrying CMVs need adequate restraints and sound components. Geometry, load behavior, abrasion protection and secure attachments matter.

Applicability qualified; no generic minimum strap count or simplified aggregate WLL calculation transferred to every load. General page's abbreviated WLL summary not used for same-side calculations; actual rule controls.

https://www.fmcsa.dot.gov/regulations/cargo-securement/cargo-securement-rules

JT12 49 CFR 392 9 Inspection of cargo cargo securement devices and systems

Covered drivers verify distribution, securement and unobstructed controls/exits before driving. Inspection within first 50 miles; subsequent duty-status/3 hours / 150 miles earlier trigger, subject to limited exceptions.

Federal applicability must be established separately; does not displace stricter maker instructions or state law. Course does not claim an exception for local small trucks.

https://www.ecfr.gov/current/title-49/subtitle-B/chapter-III/subchapter-B/part-392/subpart-A/section-392.9

JT13 Tie Down Warning and working load terminology

Inspect entire tie-down; reject unreadable identification, damage, knots or doubtful strength. Working load limit and breaking strength differ.

Keeper identified inspection example; do not transfer Keeper mechanism instructions to CamJam. Actual selected maker governs.

https://keeperproducts.zendesk.com/hc/en-us/articles/42003871042711-Tie-Down-Warning

JT14 CamJam Ratchet Strap System instructions 101943 000 REV A

Original single-loop inline mechanism sequence and release/reset. Minimum 1.5 spindle turns; actual labeled lashing method, paired restraints, compatible anchors and independently stable release matter.

Mechanism practice on an unladen stationary setup is distinct from design of a road restraint system. PDF covers 500 and 1,000 lb models; actual Large labels/kit apply. No copied manual drawings; actual cargo/anchor force design requires competent validation. No claim that learning a ratchet alone qualifies a road load. New teaching close-ups are simplified functional views rather than hardware dimensions or manufacturer artwork. Match the actual Large kit and current supplied manual; all mechanism practice starts unladen and stationary.

https://niteize.com/media/wysiwyg/Instructions/101943-000_EDIT_A_WEB.pdf

JT15 Properly Loading a Hand Truck Is Important Here s How to Do It

Assess surroundings/capacity, load a stable low base, maintain visibility and center/secure material on nose plate.

Optional separately trained extension; exact model manual/assembly/ratings still required. No stair method, tilt-angle or capacity invented. Assembly index was 403 and not treated as reviewed.

https://www.magliner.com/blog/properly-loading-a-hand-truck-is-important-heres-how-to-do-it

JT16 Preventing Backovers Backing Safety Solutions

Avoid unplanned people in vehicle paths and use a properly organized spotting arrangement when needed.

Construction guidance used for principles only, not claiming every suggestion is an OSHA requirement or substituting an unbriefed customer for a spotter.

https://www.osha.gov/preventing-backovers/solutions

JT17 Heat Water Rest Shade

Provide water, rest and cool recovery matched to conditions; gradual adaptation matters for new/returning workers.

No universal break duration, medical diagnosis or heat-safe threshold stated.

https://www.osha.gov/heat-exposure/water-rest-shade/

JT18 About Handwashing

Wash after garbage contact; wet/lather/scrub at least 20 seconds/rinse/dry.

Community hygiene guidance, not a contaminated-waste cleanup or clinical procedure.

https://www.cdc.gov/clean-hands/about/index.html

JT19 CamJam Ratchet Strap System Large instructions and warnings

Large original supplied system described separately from 500 lb model. Warnings require compatible attachment strength, pre-use inspection, protected webbing and first 10-mile / then 50-mile checks.

No price or purchase endorsement. Product wording about hooks is broader than the supplied hook-free system: actual kit and manual prevail. Do not treat advertised WLL as anchor/cargo-system capacity.

https://niteize.com/camjam-ratchet-strap-system-large

JT20 2025 General Body Builders Layout Book Vehicle Weight and Center of Gravity

Vehicle weight/center of gravity can be calculated using credible consistent inputs; calculated axle loads can be compared with GAWR. Physical verification is appropriate when accuracy is uncertain, limits are close, or calculation is impractical.

General upfitter methodology only. Its example is an F-550, not the reference F-150. No F-550 rating, body equipment, center-of-gravity limit, incomplete-vehicle certification, modification procedure or generic approval is transferred. Course requires a competent vehicle-specific assessment rather than teaching a novice to design an upfit. Does not establish universal onsite loaded weighing at every pickup.

https://static.nhtsa.gov/odi/inv/2024/INRD-PE24023-21075.pdf

JT21 49 CFR 393 102 Minimum performance criteria for cargo securement devices and systems

The rule distinguishes breaking-strength criteria from working-load criteria; these are not one interchangeable set of coefficients. For cargo not contained by the vehicle structure, a separate downward force provision is specified.

Covered-operation applicability must be established separately. The fictional positive assessment uses explicitly selected conservative force bounds and invented compatible-system capacities; this source does not validate its hardware, geometry, anchor capacity or any actual F-150/CamJam configuration. No universal strap pattern or summed-WLL shortcut is taught.

https://www.ecfr.gov/current/title-49/subtitle-B/chapter-III/subchapter-B/part-393/subpart-I/section-393.102

CASE J 01 Work Money and Place Original Case J

Original fictional assessed small-load pickup, full owner cycle, receiver minimum, launch, dated cash and own-fault second disposal trip.

No real customer, demand result, actual tax determination, vehicle/anchor rating, measured scale ticket, commercial receiver approval, hands-on instruction or physical trial is claimed.